



Department of
**Jobs, Tourism, Science
and Innovation**

Regional Business Engagement Forum

Kimberley: Broome

Acknowledgement of Country

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Today's Presentation

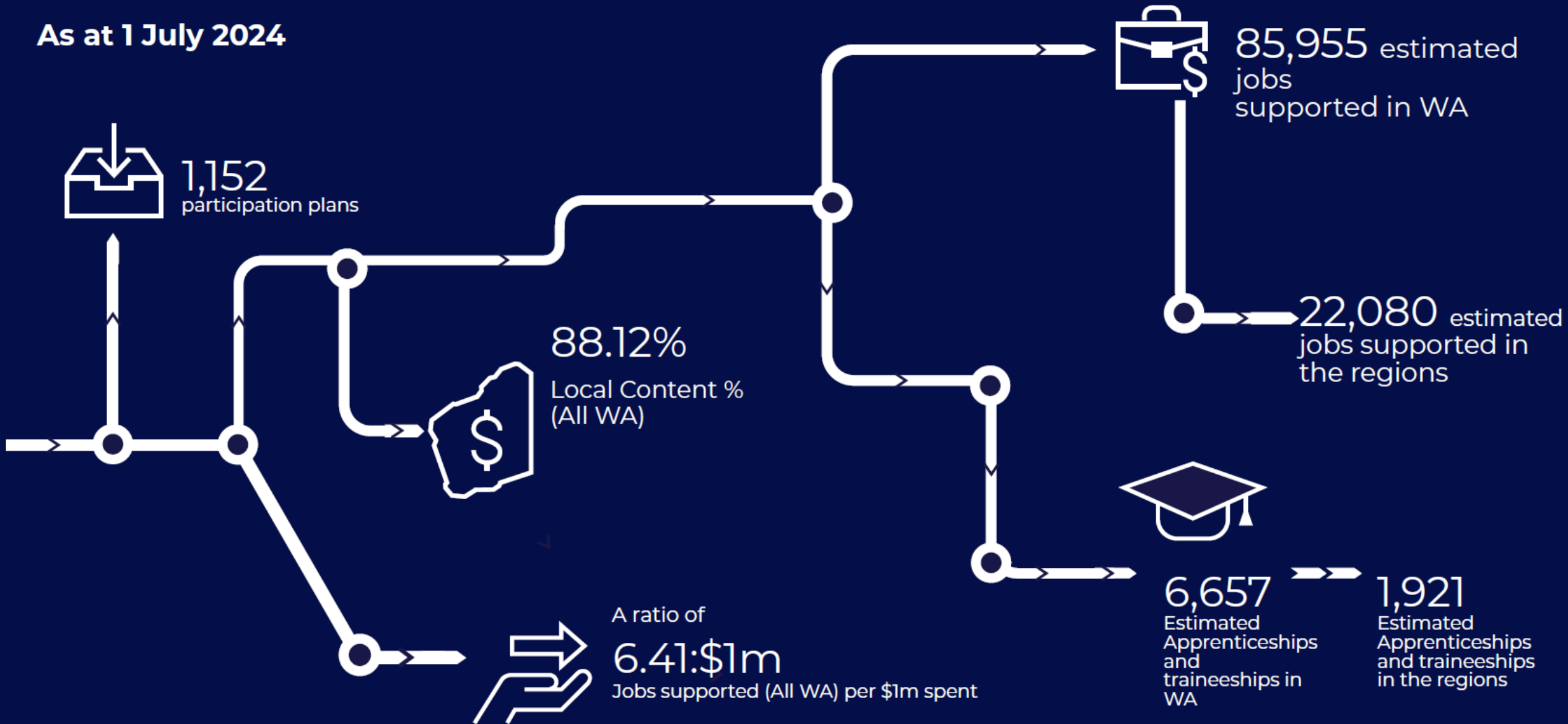
- 1. Policies and Support**
- 2. Funding Initiatives**
- 3. Procurement opportunities**

Policies and Support for Business

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Western Australian Industry Participation Strategy (WAIPS)

As at 1 July 2024



WA Buy Local Policy 2022

Update released in April 2022

- Ensures the ~\$30 billion spent in State Government contracts creates more work for regional WA businesses.
- **Regional Price Preferencing** – an advantage for local businesses when tendering for work in the regions
 - Regional business preference;
 - Regional content preference.
- 43 key Agencies have now signed Implementation Agreements and are applying WA BLP 2022.

Local Content Adviser – Kimberley

Belinda Gibbon– Kimberley Development Commission

- Each region has a dedicated Local Content Adviser (LCA), based within the Development Commission.
- The Kimberley LCA's role is to:
 - Connect Kimberley businesses with grant programs.
 - Work with head contractors to create opportunities for local smaller businesses.
 - Help Kimberley businesses find government contracting opportunities.

Kimberley LCA details:

- Belinda Gibbon
- Email: belinda.gibbon@kdc.wa.gov.au
- Mobile: 0438 090 194

SBDC Regional

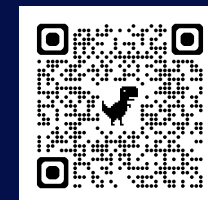
Small Business advice in the Kimberley

- The Small Business Development Corporation (SBDC) fund free business advisory services for regional small businesses.
- In the Kimberley region, these services are delivered by Business Foundations and includes guidance on:
 - Business planning and financial management
 - Developing business ideas
 - General small business advice



Email: kris.young@businessfoundations.com.au

Website: <https://businessfoundations.com.au/sbdc-regional/>



Indigenous Business Support

Morrgul – support for Indigenous businesses

Morrgul delivers State Government funded Indigenous business support programs, aimed at building capacity and assisting with tendering for Government works.

- E: info@morrgul.com
- P: 08 9193 5570
- W: morrgul.com.au

Indigenous Business Australia – coaching and investment for Indigenous businesses.

IBA offers Federal Government funded support around business capability building and can provide capital to indigenous groups as an investor.

- E: chris.moore@iba.gov.au
- P: 1800 107 107
- W: <https://iba.gov.au/>

Funding Initiatives

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Local Capability Fund

Capability Funding for WA based suppliers



\$26.7m
funds approved
for businesses

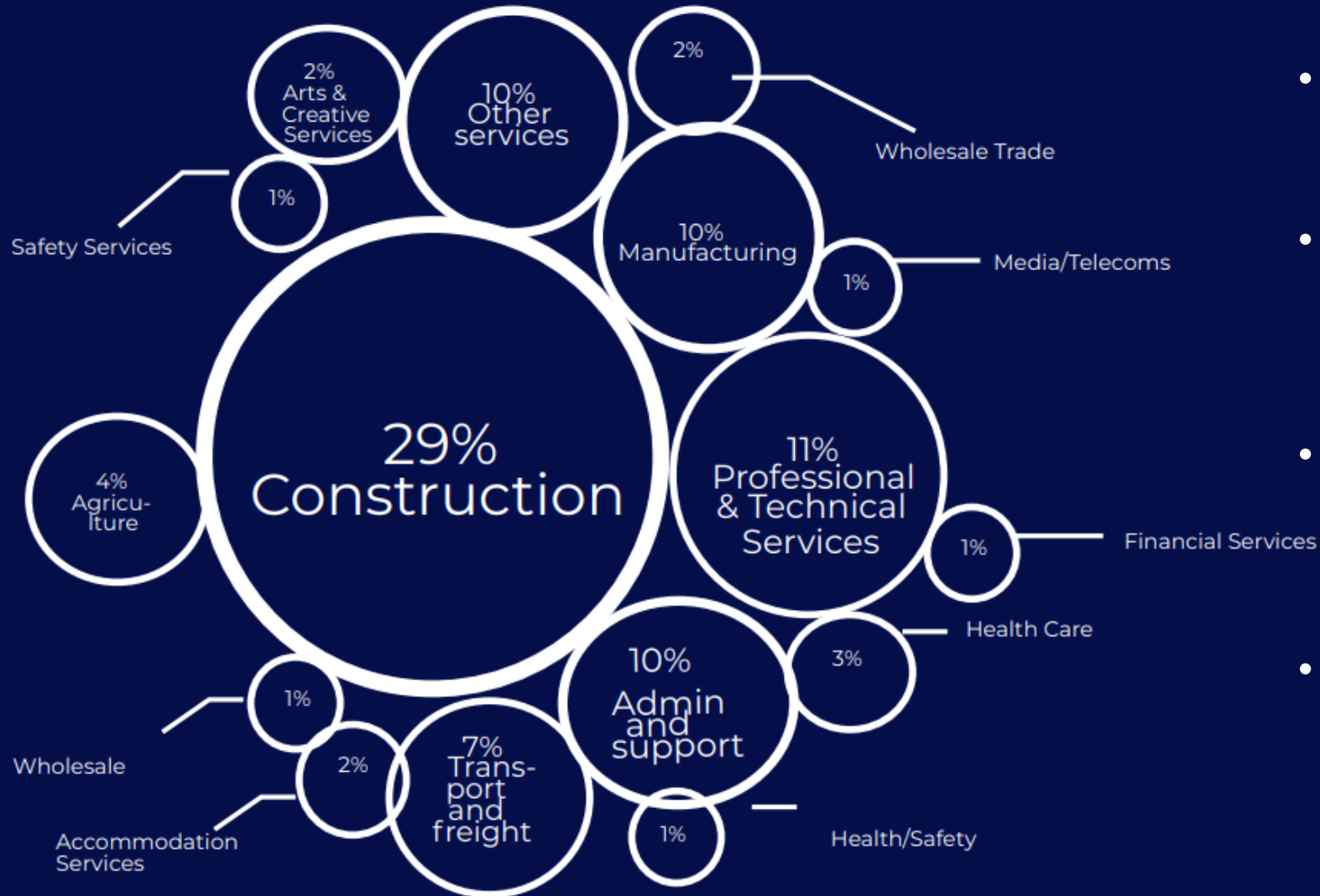


734
businesses
funded
across the State

- LCF supports suppliers to Government, or the private business sector boost their capability.
- Grants of between \$20,000 - \$50,000 available on a reimbursement scheme.
- Matched funding: 50% of eligible costs ex GST funded.
- A range of rounds, including a regional specific round, offered.
- Expected to reopen early 25/26 FY – worth working with your LCA towards.

Local Capability Fund

Kimberley LCF Applications by Industry



- LCF is aimed at supporting a range of industries/suppliers.
- \$1.4m total funds awarded to 50 Kimberley businesses since inception.
- Approx. 1 in 2 applications from the Kimberley have been supported historically.
- Nine Kimberley businesses received ~\$170,000 of LCF funding in the 2023/24 FY.

Local Capability Fund

Kimberley Green Construction - Case Study

- Kimberley Green Construction (KGC) is one of our recent Kimberley LCF winners, based in Kununurra.
- KGC won a Regional Round grant in 2022/23 for approx. \$19,000. This funding helped them to purchase demolition specific excavator equipment, obtain a class 2 demolition licence, and put 6 staff through specific demolition training.
- Over the following financial year, the company reported the LCF funding helped them win two new major contracts for the business.
- This pipeline of work has allowed KGC to build a skilled local workforce to handle projects across the Kimberley.





GOVERNMENT OF
WESTERN AUSTRALIA

Department of
**Jobs, Tourism, Science
and Innovation**

State and Federal Grant Finder:
Grants and programs finder |
business.gov.au

Procurement Opportunities

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Department of Finance

Works expected in the Kimberley region ~2024-25

Agency	Works / Project Description	Budget (Indicative)	Expected Tender Invitation
DPIRD	Kununurra Quarantine Services WA/NT border check point upgrade	\$750,000	January 2025
	Kununurra Stock Quarantine Yards (Various Works – Multiple Tenders)	\$1m	From December 2024
	Broome Tropical Aquaculture Precinct (BTAP) hydraulic upgrades	\$1.8m	March 2025
Health	Kimberley Community Mental Health Step-Up Step-Down Facility	\$11m	April 2025
	Broome Renal Hostel	\$7m	August 2025
Mental Health Commission	Broome Sobering Up Centre	\$10m	September 2025
West Australia Police Force	Kimberley District Support Facility	\$30m	May 2025

Department of Finance

Works expected in the Kimberley region ~2024-25

Agency	Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Education	Djugerrari RCS - Site drainage & concrete repairs works	\$250,000	December 2024
	Muludja RCS - Concrete repairs & structural steel remediation works	\$250,000	December 2024
	Ngalapita RCS - Concrete resurfacing, electrical upgrades	\$300,000	December 2024
	Derby DHS - PA System Upgrades	\$200,000	January 2025
	Looma RCS - Security upgrades (Crimsafe etc)	\$300,000	January 2025
	Halls Creek DHS - Packaged works: <i>Toilet upgrades, Oval resurfacing, New perimeter fence, court resurfacing, PA, Security System Upgrades & Shade sails to new playground</i>	\$2.5m	April 2025

Main Roads WA

Works expected in the Kimberly region 2025

Works / Project Description	Budget (Indicative)	Expected Delivery Timeframe
Pentecost River Crossing Improvements	\$1m	May to June 2025
Logue River Widen Embankment and shoulders and Overlay SLK 2250.1 - 2260.51 (Stage 2)	\$13.5m	July to December 2025
Gibb River Road - Home Valley to Pentecost	\$5m	July to December 2025
Erskine to Blina - Blina Floodways Reconstruction	\$15.0m	April to June 2025
Tanami Construction and Sealing works Including Culvert Installation SLK 41-60	\$20m	April to June 2025
Great Northern Highway Widening - Sandfire	\$7.6m	July to October 2025
Great Northern Hwy/Victoria Hwy Intersection Improvements	\$3.3m	April to June 2025
Kununurra Toad Train Assembly Area	\$3.6m	April to June 2025

Department of Communities

Housing works expected in 2024-25 in the Kimberley Region

Project Area	Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Builders Panels for 11 Dwellings	<p>Residential construction of 11 dwellings to be awarded through Housing Construction and Refurbishment Builders State-Wide Panel</p> <ul style="list-style-type: none"> • 3 in the Shire of Broome • 8 in the Shire of Wyndham-East Kimberley <p>This Panel is currently open until 5 Dec for an annual refresh.</p>	Seeking proposals and quotes	Varies
Community Housing Grants	Refurbishment works of 60 houses across the Kimberley – through community housing organisations. These organisations will engage their own contractors and builders for these works.	~\$7.5m total value	Varies
ACCO Aboriginal Employee Housing Grants	~\$16m awarded to Aboriginal Community Controlled Organisations to build, refurbish or buy homes – works expected in 2025.	~\$16m	2025

Department of Biodiversity, Conservation and Attractions

Email: broome@dbca.wa.gov.au
Immacolata.catano@dbca.wa.gov.au

Works expected in the Kimberley region 2024-25

Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Cockburn Range roading and track upgrades	\$250,000	Q4 April to June
Purnululu road sealing adjacent to Visitors Centre	\$250,000	Q4 April to June
Road Construction Cape Domett, Packsaddle	\$250,000	Q4 April to June
Resurfacing Mirima NP access road	\$250,000	Q4 April to June
Vehicle storage shed	\$250,000	Q4 April to June
Walardi Camprground Refurbishment and Upgrade	\$250,000	Q4 April to June
Construction of workshop shed, 4 bays	\$250,000	Q4 April to June

Department of Biodiversity, Conservation and Attractions

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Tenders awarded – potential subcontracting opportunities

Works / Project Description	Budget (Indicative)
Darambal -Lennard Gorge Walk trail and Lookout	\$360,000
Broome shed overhang and office	\$1.6m
Fitzroy Crossing Work Centre	\$2m
Danggu (Geikie Gorge) Clean-up	\$650,000
Minyirr Point	\$4.5m

WA Country Health Service

Email:

wachskimberley.contracts@health.wa.gov.au

Capability requirements in the Kimberley region 24/25

- WACHS has regular need of the following works/services, and is constantly looking to identify new local suppliers in:
 - Plumbing and Gas
 - Electrical contracting
 - Plastering
 - HVAC
- If you have capability in these fields, please do speak to our WACHS representative today about how to get involved with potential opportunities for future work

Thank You

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Department of
**Training and
Workforce
Development**

Philip Wyles
**Director of Service Delivery
Strategy**

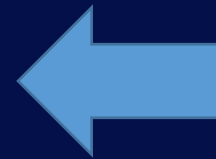
State Government Incentives

Never better to have an apprentice or trainee

- Fee free training for 130 qualifications – ‘Free in 2023’ extended into 2024.
- Available at all WA TAFE colleges and selected private training providers.
 - Travel and Accommodation Allowance

Employer Incentives:

- Jobs and Skills WA (JSWA) Employer Incentive;
- Payroll Tax Exemption;
- Group Training Wage Subsidy; and
- Construction Training Fund incentives.



Commonwealth Government Incentives

Priority Wage Subsidy:

- For Certificate III or higher, in occupations on the Priority List.
- 10% of wages for 1st / 2nd year apprentices (up to \$1500 p.q.), and 5% of wages for 3rd year apprentices (up to \$750 p.q.).

Hiring Incentive:

- For Certificate II or higher, in occupations that are **not** on the Priority List; or in a Certificate II in an occupation **on** the Priority List.
- \$3500 (full time) or \$1750 (part-time) paid in two, six-monthly instalments.

Australian Apprentice Training Support Payment:

- Direct financial assistance for those undertaking a Certificate III or higher qualification on the Priority List.
- \$1250 (full time) or \$625 (part-time) every six months, over the first two years of the apprenticeship / traineeship.



Job Ready Programs

- Job Ready programs connect job seekers with employers.
- Current programs in:
 - Aged and disability care;
 - Bricklaying;
 - Driller's Offsider;
 - Infrastructure (Civil Construction);
 - Heavy Vehicle Driving Operations;
 - Future Chef; and
 - Early Childhood Education and Care.



Construction & Migration Initiatives

Skilled Migrant Employment Register:

- Published details of skilled migrants who are seeking WA employment opportunities.



Skilled Migration Job Connect:

- Program to assist migrants with subsidies for costs of getting skills and qualifications recognised in WA, and obtaining relevant licenses / registrations.



Construction Migration Office / Construction Visa Subsidy Program:

- To assist employees and migrants with costs associated with the skilled migration visa pathway.



About the program:

Supporting WA Building and Construction employers to engage skilled migrants through a visa pathway.

- **\$11 million** in targeted construction visa subsidies.
- Payments of **up to \$10,000** per skilled migrant.
- Commenced **1 July 2023**.
- Attracting skilled migrants to **WA's building and construction sector**.



EMPLOYER SPONSORED stream

Eligibility



482 – Temporary Skill Shortage

90% of applications processed by Department of Home Affairs (DHA) in **60 days**

494 – Skilled Employer Sponsored Regional

90% processed by DHA in **14 months** (Employer Sponsored)

90% processed by DHA in **6 months** (Designated Area Migration Agreement)

186 – Employer Nomination Scheme

90% processed by DHA in **13 Months**



Headquartered in WA.

Undertaking residential / commercial construction work in WA.



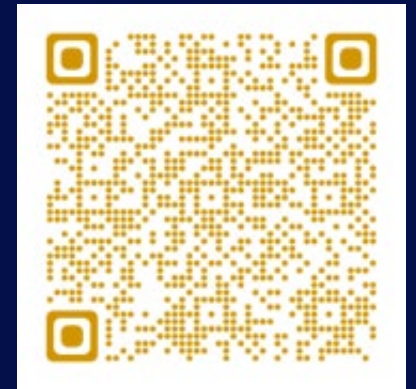
Available for eligible construction occupations.



Milestone 1 - \$2,000 on registration and agreement to Terms and Conditions.

Milestone 2 - \$4,000 when the visa has been granted.

Milestone 3 - \$4,000 when the worker commences work with the WA employer.



EMPLOYER SPONSORED stream

How to apply:

STEP 1	<ul style="list-style-type: none">• Complete the CVSP Employer Sponsored Stream – Milestone 1 – Claim Form• Agree to comply with the Construction Visa Subsidy Program Terms and Conditions• Declare your intent to become a sponsor with the Department of Home Affairs, and sponsor a skilled migrant• 2 – 5 claims provide a brief outline of planned and upcoming work including the occupations your sponsored skilled migrant will be working in• 6 or more claims describe your plans for onboarding and supporting your skilled migrants
STEP 2	<ul style="list-style-type: none">• Register to access the Skilled Migrant Employment Register• Engage a Migration Agent to assist you through the process
STEP 3	Apply to become a sponsor with the Commonwealth Department of Home Affairs
STEP 4	Work with your skilled migrant and/or Migration Agent, to select the visa that your skilled migrant is eligible for so that your skilled migrant can lodge the visa application
STEP 5	When your skilled migrant's visa has been granted, complete CVSP Employer Sponsored Stream – Milestone 2 – Claim Form
STEP 6	When your skilled migrant has commenced employment with you and received their first payslip, complete CVSP Employer Sponsored Stream – Milestone 3 – Claim Form

STATE NOMINATED stream

Eligibility



491 – Skilled Work Regional (Provisional) visa

90% of applications processed by DHA in **16 months**

190 – Skilled Nominated visa

90% processed by DHA in **13 months**

Granted through the WA State Nominated Migration Program



Headquartered in WA.

Undertaking residential / commercial construction work in WA.



Available for eligible construction occupations.



OFFSHORE migrants:

Milestone 1 - \$5,000 when migrant commences work with WA employer

Milestone 2 - \$5,000 after six months

ONSHORE migrants:

Milestone 1 - \$2,500 when migrant commences work with WA employer

Milestone 2 - \$2,500 after six months



STATE NOMINATED stream

How to apply:

STEP 1	Lodge an Expression of Interest in SkillSelect to indicate your interest in WA State Nomination
STEP 2	<ul style="list-style-type: none">• Register to access the Skilled Migrant Employment Register• Engage a Migration Agent to assist you through the process
STEP 3	Once you have been approved for State Nomination and your visa has been granted by the Commonwealth's Department of Home Affairs, register your arrival and visa approval with Migration Services WA
STEP 4	When you have commenced employment with an eligible employer and received your first payslip, CVSP State Nominated Stream – Milestone 2 – Claim Form
STEP 5	When you have completed six months of work in WA's construction industry, complete CVSP State Nominated Stream – Milestone 3 – Claim Form

Construction Migration Office



END-TO-END
support

PERSONALISED
case management
approach

CONNECTION
and referrals



**WA BUILDING AND
CONSTRUCTION
EMPLOYERS** looking
to hire skilled migrants

SKILLED MIGRANTS
seeking to move to WA
and work in the sector



WEBSITE and
resources

**PHONE, EMAIL
and WALK-IN**
services

SITE VISITS

Jobs and Skills Centres

- Jobs and Skills Centres have extensive experience in the region and local communities.
- Expertise in Aboriginal workforce development.
- Works with other agencies and local employers.
- Supported by professional career services.
- Provides outreach services at other locations throughout the region.



Broome Campus

North Regional TAFE Broome campus,
68 Cable Beach Rd E, Djugun WA
6725.

Ph: 13 64 64 or (08) 9168 9499

Email: broomeJSC@nrtafe.wa.edu.au



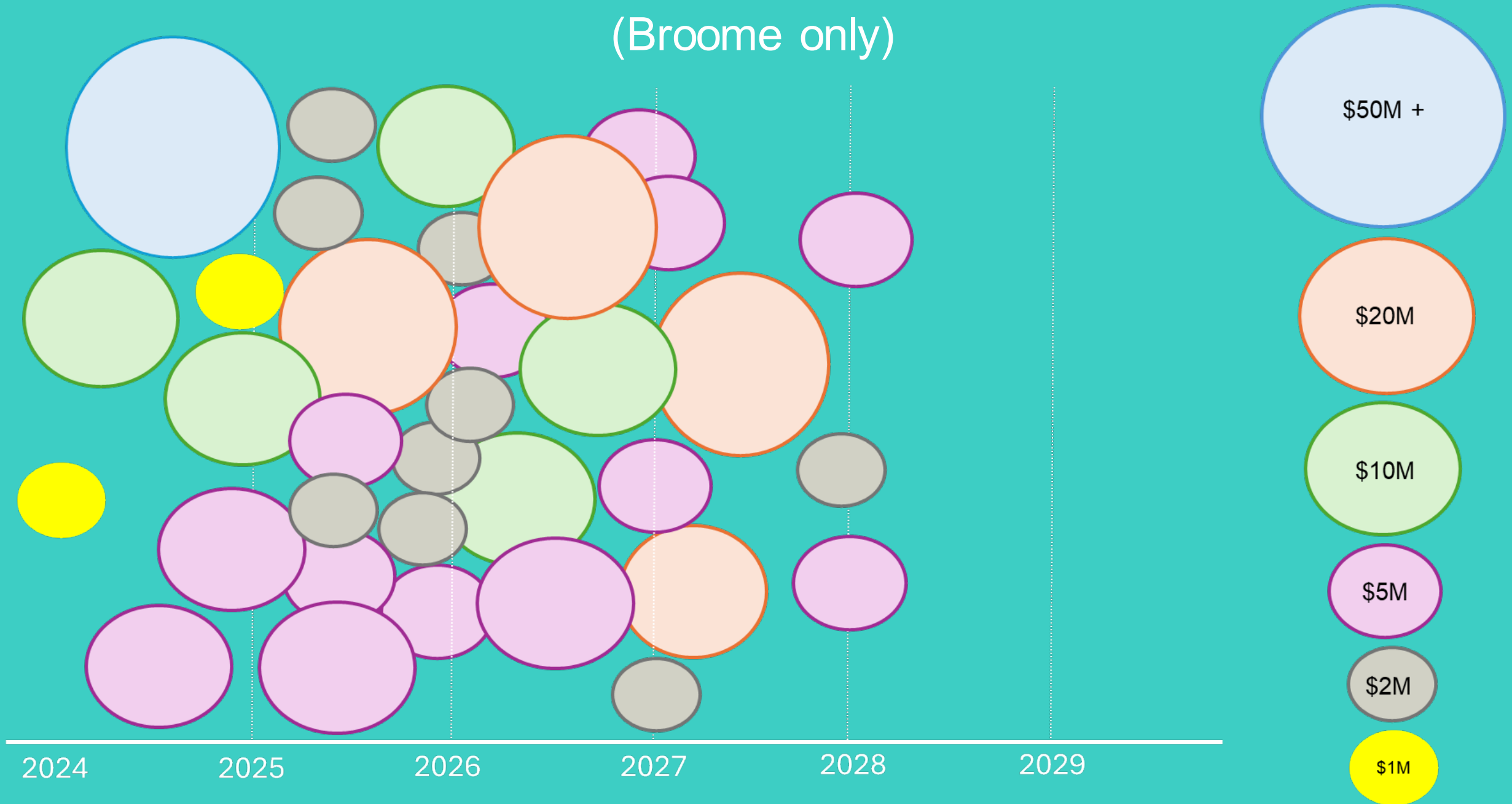
KIMBERLEY
BUSINESS NETWORK



BROOME
CHAMBER

www.kimberleybusinessnetwork.com.au

West Kimberley Projects Opportunity (Broome only)





KIMBERLEY

BUSINESS NETWORK



Purpose

To promote the capacity and capability of the Broome business community

Opportunity

Project developers use this platform to source potential contractors



**BROOME
CHAMBER**

of Commerce & Industry INC.

CONTACTS

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08 9193 5553

Scott Ballem

Business Advisor

Broome Chamber of Commerce & Industry Inc.

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Next steps to take



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Subscribe to the WA Industry Link mailing list



Speak to your Local Content Adviser, Belinda Gibbon



Visit a Jobs and Skills Centre

With thanks to:

