

Invest & Trade WESTERN AUSTRALIA WESTERN AUSTRALIA

Exhibitor Directory Premium Food and Beverage



GULFOOD 2024



Premium Food and Beverage

Discover the Taste of Western Australia in the Western Australian Exporter Directory by scanning the QR code below.



Acknowledgement of Country

The Government of Western Australia acknowledges the traditional custodians throughout Western Australia and their continuing connection to the land, waters, and communitu.

We pay our respects to all members of the Aboriginal communities and their cultures: and Elders both past and present.

Western Australian Government **Contact Details**

Nashid Chowdhuru

Investment and Trade Commissioner. India-Gulf Government of Western Australia, Mumbai, Dubai, Chennai

- +917 200051751
- 🖾 nashid.chowdhury@jtsi.wa.gov.au

Aziz Saba

Business Director. Investment Trade Government of Western Australia. Middle East

- +971 4 343 3226
- aziz.saba@itsi.wa.gov.au

Amira Ben Hassine

Business Development Manager Government of Western Australia, Dubai

- +971 504 623 248
- amira.benhassine@jtsi.wa.gov.au

Fiona Goss

Principal Trade Consultant, Primary Industries Trade Government of Western Australia, Department of Primary Industries and **Regional Development**

- 🔇 +61 408 238 050
 - export@dpird.wa.gov.au

Melanie Payne

Senior Trade Consultant, Primary Industries Trade Government of Western Australia, Department of Primary Industries and **Regional Development**

- 💿 +61 458 635 380
 - export@dpird.wa.gov.gu

Welcome

Featuring a diverse range of premium quality food and beverage products, Western Australia offers exceptional taste to the discerning palate of consumers.

As one of the most biodiverse regions in the world, Western Australia produces an incredible array of food and beverages, from delicious fruit and vegetables, fresh meat and seafood, cereals and grains, gourmet products, to award-winning wines and more.

The passion of our growers and producers, combined with the pristine environment, creates high-quality products, recognised around the world for their unique characteristics, often only found in the western part of Australia.

Our agriculture, food and beverage industry is highly innovative and

adopts technology to improve productivity, traceability and food safety. The sector has a strong commitment to exporting some of the finest produce available and building long-term relationships with overseas buyers.

With strong links to research and development, and a dedication to biosecurity, Western Australia is well placed to meet growing global demand for premium products, which are sustainably and ethically produced.

An excellent choice for those who appreciate high-quality, sustainable, and delicious food.

WESTERN AUSTRALIA



Government of Western Australia

Stand S366

- 3 Australia Sunllysam Group Honey
- 4 Australian Global Exports Fruit and vegetables
- 5 Australian Natural Biotechnology Honey
- 6 Brownes Dairy Dairy
- 7 Forest Fresh Honey Honey
- 8 Fremantle Octopus Pty Ltd Seafood
- 9 Good Earth Dairy Camel dairy
- 10 Honey Wholesale Yiri Pty Ltd Honey

- 11 Karrdor Feijoa
- 12 Marshall's Western Australian Honey Honey
- 13 Merre Granola Cereal
- 14 Nectar Honey Honey
- 15 Stonebarn Truffle products
- **16** The Lupin Co Lupin foods
- **17** Turban Chopsticks Condiments and pastes
- 18 Turkish Bakeries (AU) Pty Ltd Bakery

Other participating businesses

- 19 Beaufort River Meats (B4-39) Meat
- 20 Centerwest Exports (S-358) Fruit and vegetables
- 21 Fletcher International Exports (H3-47) Meat
- 22 Pardoo Wagyu Meat
- 23 Patane Produce (S-358) Vegetables

- 24 The Avocado Collective (S-312) Hass avocados
- 25 V&V Walsh Meat Processors (B4-47) Meat
- 26 WA Corn Growers (S-358) Vegetables
- 27 WAMMCO International (H3-33) Meat



Australia Sunllysam Group



Products Jarrah honey, Blackbutt honey, bee pollen

Menzie's Honey is our company trademark. Menzie's Honey's apiaries are located in the pristine forest of Western Australia, where the popular healing honey comes from. We proudly specialise in Australia's most sought-after raw honey, including Jarrah, Blackbutt and Eucalyptus honey, beeswax, pollen, royal jelly and Propolis.

Our most prized export is Jarrah honey, an exceptionally rare and powerful honey found only in the forests of Western Australia. It is rich in antioxidants and has the highest antimicrobial properties (Total Activity) of any honey, including Manuka.

We currently export to the United Arab Emirates, Saudi Arabia, Kuwait, Qatar and China, and we have obtained establishment listing to enable export to Saudi Arabia and China.

We are proud members of the Bee Industry Council of Western Australia and B-QUAL (Australian quality and food safety assurance program), with the majority of our honey tested by the National Measurement Institute.

We are seeking business partners, distributors and agents all over the world.

+61 414 018 364

ontacts

364

perthhoney

australianapiaries

Australian

🗵 sales@sunllysam.com.au

www.manuka.net.au

Australian Global Exports



Products Carrots, onions, potatoes

For over two decades, Australian Global Exports has been providing the finest in fresh fruits and vegetables to clients throughout the world. We are a family owned and run business, with a vast network of growers and suppliers here in Western Australia, and throughout the rest of the country.

We supply a vast range of produce from carrots, onions, potatoes, through to stone fruit, strawberries and citrus. We are experts in all facets of export logistics with the right knowledge to ensure that the best quality possible arrives to our partners.

We understand the importance of quality, innovation and food safety as integral pillars of our customers' success. With our strong network of growers, processors and in-market distributors sharing the same commitment to service excellence, Australian Global Exports is the reliable choice.

📎 +61 8 6219 5565

info@agexports.com.au

Contacts

www.agexports.com.au

agexports

agexporters



Australian Natural Biotechnology



Australian Natural Biotechnology Pty Ltd (ANB) is a trusted name in bio-natural health, focused on beekeeping and the production of honey with unique technology and equipment.

ANB's Karibee Honey can be categorised as Eucalyptus honey, Wildflower honey and Jarrah honey. With a high-class scientific research team and laboratory facilities, ANB works in collaboration with leading universities on remarkable achievements in developing honey with improved nutritional value and functional properties.

+61 432 791 766

Contacts

karibee honey

0 karibee_au



iouce@anbaroup.com.au

www.naturalbiotech.com.au

Brownes Dairy



Products

Milk, yoghurt, cream, cultured products, cheddar cheese and Hunt & Brew Single Origin Cold Brew Coffee Drink

Brownes Dairy is Australia's most iconic and innovative dairy company. Established in 1886, we have been in operation for over 136 years. We create dairy products honouring the same authentic techniques and taste that we have produced for generations.

Our all-natural yoghurt is deliciously thick, creamy and abundant in live cultures. Our yoghurt is crafted with the purest, 100% locally sourced fresh milk from the pristine pastures of WA's gourmet South-West region.

Whether you prefer Natural, authentic Greek Style or fresh fruit flavours, you can enjoy Brownes Dairy yoghurt in convenient pouches, and 170g and 1kg tubs. Enjoy the natural goodness of yoghurt from Australia's oldest dairy.

+61 448 969 761

Contacts

BrownesDairy

Brownes. dairy

) david.wong@brownesdairy.com.au 💿 brownesdairy

www.brownesdairy.com.au

Forest Fresh Honey



Forest Fresh is a Perth based family business specialising in the supply of bioactive honeys sourced from the pristine native forests and rangelands of southwestern Australia.

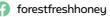
Our business was founded with a focus on strong practical and technical expertise, which allows us to source and select only the best honey. Our honeys are selected based on provenance, quality and scientific evaluation.

Our extended family have been commercial beekeepers in WA for over 100 years. We know the local apiary industry, the provenance of best honey, and who are the best and most suitable beekeepers.

We are the industry leaders in combining science with honey. Using our strong scientific expertise, we have spent years researching local honey and developing the industry's first proprietary screening process using compositional analytical data to select our honey, and constantly supply high quality products. This screening process has allowed us to offer the industry's first Crystallization Free Guarantee on our premium Jarrah honey.

🝥 +61 401 353 525

ontacts



FOREST FRESH RAWY BIOACTIVE HONEY

) contact@forestfreshhoney.com.au 💿 forestfreshhoney

www.forestfreshhoney.com.au

Fremantle Octopus Pty Ltd



Products Raw, cooked and value-added octopus

Discover why Fremantle Octopus is the go-to for leading chefs and restaurants around the world. Wild-caught in the pristine waters off the Western Australian coastline – Fremantle Octopus is 100% natural, with no additives or preservatives.

Fremantle Octopus is the largest vertically-integrated MSC-certified sustainable producer of the world's best tasting octopus. The team at Fremantle Octopus manage every facet of the supply chain, from ocean to plate, making it a sustainable favourite among both discerning chefs and home cooks.

Fremantle Octopus uses a world-leading patented 'trigger trap' technology, ensuring that Fremantle Octopus is caught in the most ethical and environmentally sensitive method.

📎 +61 406 266 442

Contacts

fremantleoctopus

FREMANTLE OCTOPUS

edavison@fremantleoctopus.com.au 💿 fremantleoctopus

www.fremantleoctopus.com.au

Good Earth Dairy



Good Earth Dairy is a technology-first, innovative Western Australian business on a mission to be the lowest cost producer of high-quality and ethically sourced camel milk products, with demonstrated health benefits into mainstream markets. Our proven technology with scalable vertically integrated capabilities is positioned for expansion into rapidly growing alobal markets.

Good Earth is the first to capitalise on Western Australia's perfect conditions for raising and breeding camels with superior genetics. The goodness and flavour profiles present in our milk comes through our husbandry practises resulting in our camels being happier and healthier. Paired with strong quality controls and quality assurance standards, our camels benefit from good food and water at all times, and reduced stress on mothers and calves.

Led by Marcel Steingiesser, Good Earth is a highly capable, technical team with a combined 300 years of experience in camel husbandry, agricultural, processing, product development and food sales.

+61 416 041 822

ontacts





marcel@goodearthdairy.com.au 💿 goodearthdairy

www.goodearthdairy.com.au

Honey Wholesale - Yiri Pty Ltd



We are the leading provider of high-quality bee-based products from Australia. We are the only specialist honey-bee product buyers' agent in Australia, acting on your behalf to get you the best possible outcome. We can deliver under our own brand, Australian Wildflower, your own Private Label, or in bulk as an ingredient for food or cosmetics.

We understand the importance of sourcing to your desired specifications, that's why we offer full flexibility on packaging and quantities to distinguish your product and improve your shelf presence. With our deep industry knowledge and extensive network of beekeepers (over 40) and access to 5 packing facilities including Certified Organic and Halal Certified facilities, we can provide lower costs through competitive tenders.

We are well aware of your need for traceability, that's why we ensure compliance with your quality and safety standards and provide audit and supply chain traceability (including independent QA laboratory testing). We also manage the export process including securing all accreditation and certificates for import. These refined systems optimise your purchasing and save you time.

🔇 +61 403 064 649

ontacts

honey-wholesale

honeywholesale.com.au



) info@honeywholesale.com.au) www.honey-wholesale.com.au

Karrdor



Established in 2019 in Australia and nestled in the Southwest Region of Western Australia we grew an idea from a single feijoa seed to a vast array of fruit and vegetable orchards and a manufacturing facility.

We grow, sell, manufacture, and distribute fresh fruits and vegetables and value-added products throughout Australia, New Zealand and parts of China.

We process our fruits and vegetables into shelf stable nutritious by-products such as fruit juice, canned fruit, jams, chutney, pickles, hot sauces and so much more.

+61 8 456 822 878
 flow@gvfeijoa.com
 www.gvfeijoa.com

Contacts



Marshall's Western Australian Honey



Marshall's Western Australian Honey is a family owned and operated apiary and honey wholesaler. From humble beginnings we have grown into an apiary of 70 hives, focusing on harvesting of mono-floral and active Western Australian honeys. Operating an apiary of this size allows us to undertake all aspects of beekeeping and sales.

This is a 100% owned and operated beekeeping business and applies the principle of "paddock to plate" in every aspect. We run a manageable number of hives which allows us to harvest the best quality honey; small batches that are unique to specific areas. Our passion is targeting Western Australia's signature honey – Jarrah. Our goal is to make this premium honey accessible to consumers, allowing them to discover the superb taste and health benefits of this world class honey for themselves.

Exploring new country, locating flora, securing sites with landholders, preparing the bees, and executing the move in Western Australian bush has no guarantees. There is an element of chance with every honey harvest – each spoonful has a big story behind it.

💿 +61 438 213 530

Contacts

marshalls@wahoneu.com.au

Marshall'sWesternAustralian Honey

MARSHALL'S Western Australian HONEY

www.wahoney.com.au

Merre Granola



Products Premium breakfast cereal (granola), rolled oats

A complete range of premium Australian Granola and Oats using Australian ingredients. Grown and produced by Western Australian grain farmers. Food service, hospitality & retail.

MERRE GRANOLA is our award-winning premium breakfast cereal using only Australian sourced ingredients including Western Australian world class oats, like what we grow on our farm. Our range includes quality toasted granola developed by us, oats (rolled, quick, instant, organic and gluten tested), classic muesli, creamy vanilla porridge and a no grain nut cluster option. We can develop a blend to suit your market. Experience Australia, like no other.

+61 400 707 770
sales@merregranola.com.au
www.merre.com.au

Contacts



Nectar Honey



Passionate about the highest quality, single origin bee products – beekeepers James and Sarah established Nectar Honey in 2016. They advocate for sustainable beekeeping, avoiding chemicals and antibiotics. Sourced from Western Australia's pristine regions, the honey produced at Nectar is renowned for purity and bioactivity.

Meeting the growing demand for honey products that are authentic, traceable and laboratory certified for Total Antimicrobial Activity, each product is fully traceable to its origin and production process.

While Manuka honey dominates the premium health food market, Nectar Honey offers a range of single-origin, active honeys with equivalent bioactivity to the most premium Manuka. Nectar Jarrah, Yarri and Marri Honeys are from ancient forests and un-farmed, remote areas, boast rich nutritional profiles, and are high in minerals and antioxidants — all at a price point that is accessible to many more than other premium active honeys.

📎 +61 478 551 995

Contacts

nectarhoneyaustralia

james@nectarhoney.com.au 💿 nectarhoneyaustralia



jumes@nectamoneg.com.c

www.nectarhoney.com.au

Stonebarn



Products

Premium black truffles and gourmet truffle products, including truffle oils, dressings, sauces, seasonings, spreads and condiments

Stonebarn is the 3rd largest private, family-owned, producer of fresh black truffle (*Tuber melanosporum*) in Australia and exports 95% of its produce all over the world.

We export to: UAE, USA, UK, Italy, Germany, Denmark, South Africa, Singapore, Hong Kong, Japan and Taiwan. We supply many famous named luxury restaurants, e.g. Nobu, who exclusively use Stonebarn truffles because of their consistent quality.

Stonebarn shelf-stable truffle products are a luxury line, reflected in the sustainable glass premium packaging with high quality labelling. The products are built for retail and are very appealing to the retail customer. We also supply food service sizes to restaurants on a large scale.

Both our fresh truffle and truffle products are HACCP certified. We use real black Perigord truffle in all of our product, most of which are Halal, Gluten free, Keto, Vegetarian, Vegan.

Gold Medal at Australian Food Awards 2018, International Trade Award at Belmont and Western Australia Small Business Awards 2020.

📎 +61 424 835 166

contacts



Stonebarntruffles



marketing@stonebarn.com.au

www.stonebarntruffles.com.au

The Lupin Co



Products

Lupin/lupin-based products including flour, flakes, dal, pasta/ noodles, cookie mix and bread crumbs

The Lupin Co is a privately owned Australian company based at their Bullsbrook factory. The business was started in 2016 and is vertically integrated to Lupin-growing farms from which 'single origin', non-bitter, Australian Sweet Lupins are transported on a 'just in time' basis to the factory for food manufacturing.

As ready to cook foods, The Lupin Co offers a range of in-sauce cook keto pasta at 40% protein with 4% carbohydrate and a cook time of less than 3 minutes. They also make fermented lupin tempeh, all manufactured at their own factory.

The Lupin Co's philosophy is built on a platform of high-quality certifications to support offering high protein (40%), low carbohydrate (4%), high dietary fibre (38%) food products as a clean label product with no chemical additives at all.

As an export partner to many countries for some years, The Lupin Co holds accreditations including HACCP (in transition to BRC), Halal, Kosher, Gluten-free, and is USFDA, and non-GMO Verified Project accredited.

+61 8 6263 1140

Contacts

enquiry@thelupinco.com.au

www.thelupinco.com.au



) thelupinco



Turban Chopsticks



Products Plant-based curry pastes, Australian chutneys, gluten free meal kits

Turban Chopsticks takes pride in being a Western Australian enterprise, crafting delectably authentic Indian and Asian curry pastes, chutneys, and meal kits tailored for the retail, food service, and hospitality sectors.

Our commitment lies in honouring traditional flavours without compromising on taste or quality. Packaged in environmentally conscious and sustainable materials, our product line is not only delicious but also visually appealing for retailers.

We select the finest ingredients to offer wholesome and healthy choices suitable for the entire family. Our acclaimed plant-based range has garnered awards for its natural, gluten-free, dairy-free, and vegan attributes, ensuring a user-friendly experience.

Beyond our retail offerings, Turban Chopsticks excels in contract manufacturing, co-packing, and OEM services, focusing on creating value-added food products. Embrace the essence of authentic cuisine with Turban Chopsticks – where quality meets tradition.

📎 +61 411 128 861

Contacts

TurbanChopsticksAUS

Turbanchopsticks

TURBAN CHOPSTICKS

mei@turbanchopsticks.com.au

www.turbanchopsticks.com.au

Turkish Bakeries (AU) Pty Ltd



Turkish Bread ("Ekmek") is a staple part of the Turkish culture and household. Aromas of freshly baked bread fill the streets all over Turkey as the local bakers start their day baking on every street corner.

Turkish bread is an important part of the daily meal and is simply torn off and eaten alongside any meal. This delicious bread is always accompanied by Turkish tea, homemade jams and dips. The secret to Turkish Bread is still held dear by present-day Turkish bakers. Today you will still find the locals lowering their baskets from their balconies down to the baker below for fresh bread daily.

Our breads are made from local flours with no preservatives or additives and are baked in stone ovens using traditional methods, by an experience team of Turkish and Artisan bakers.

💿 +61 8 6557 1000

Contacts

turkishbakeries

TURKISH BAKERIES STONE BAKED ARTISAN

) ceyda.genc@turkishbakeries.com 💿 turkishbakeries

www.turkishbakeries.com

s.com

Beaufort River Meats



Products

Lamb, mutton and goat meat, chilled or frozen cuts and by-products including dry salted skins

Beaufort River Meats is an export accredited abattoir and meat processing facility processing sheep, lambs, and goats and is situated in Western Australia's Great Southern region.

The Great Southern is one of Australia's largest sheep producing areas. All livestock processed are Halal slaughtered to meet international requirements, whilst meeting the strictest food safety and processing standards, under the supervision of Australian Government officers.

This modern abattoir has a capacity to process 2,500 head of livestock per day and supply a range of chilled or frozen products.

All our range is available for export.

+61 428 862 044

Contacts

k.whitehouse@brmeats.com.au

www.beaufortrivermeats.com.au



Centerwest Exports



Products Fruit and vegetables: carrots, onion, avocado and pumpkin

Centerwest Exports is led by decades of multi-generational experience growing carrots and produce.

We grow our carrot with over 2500 acres of fertile, productive farmland coupled with some of the purest water in the world to give them their unique sweetness. The carrots we produce are GLOBAL G.A.P. compliant with HACCP certification and supply high quality produce 52 weeks of the year to domestic and export countries to give our clients complete peace of mind.

While carrots are our focus and our primary crop we also supply fruits and vegetables when our clients need them. The other produce includes strawberries, avocado, celery, melons, potatoes, onions, pumpkin etc.

They all grow proudly in Western Australia.

+61 8 9771 1632

Contacts

export@centerwest.com.au

www.centerwest.com.au



Fletcher International Exports



Products

Lamb and sheep meat products, wool and sheepskins, and a diverse range of high-quality byproducts

Fletcher International Exports is one of Australia's most integrated processors and exporters of lamb and sheep meat products.

We are a private, family-owned company and operate two highly efficient processing facilities. These two plants have a combined processing capacity of more than 90,000 sheep and lambs per week.

The expansion of the company's farming interests has strengthened the livestock supply chain, while providing a source of quality crossbred lambs consistently throughout the year. Secondly, the grain produced at the company's properties is sold directly to end users in export markets.

+61 8 9892 4000
 mailbox@fletchint.com.au
 www.fletchint.com.au

Contacts



Pardoo Wagyu



Singaporean owned with a herd of 20,000 pure bred and cross bred Wagyu, Pardoo Wagyu boasts an impressive, irrigated agriculture development, and is one of the largest Wagyu production facilities outside of Japan.

With a strong emphasis on genetics, Pardoo Wagyu operates with sustainable environmental practices and biosecurity, with drought proofing advantages.

Offering full genetics to plate traceability and a consistent winner of multiple awards, Pardoo Waguu is available in 12 international markets through our distributors www.pardoo.com/distributors/.

+61 417 973 755

Contacts

PardooWagyu



hossam.shabayk@pardoowagyu.com 💿 pardoo_wagyu

www.pardoo.com

Patane Produce



Products Farm fresh broccoli, carrots, onions and potatoes

Formed in 1999 in Myalup on 675 hectares, Patane Produce is a stand out operation in Western Australia.

Our vertically integrated business employs around 200 staff over the course of each year, and includes comprehensive packing facilities for all lines grown.

The temperate climate of the region allows for produce lines to be supplied for 12 months of the year.

+61 8 9720 2235

Contacts

Patane produce



info@pataneproduce.com.au

www.pataneproduce.com

The Avocado Collective



Products Fresh Australian Hass avocados

The Avocado Collective was founded with the objective to be the leader in the provision of fresh avocados within both the domestic and export markets from Australia, with their brand, The Avocado Collective.

Distinguished by our year round programmed supply, packing for over 85 growers in Western Australia, supported by quality producers, stringent food safety control and the most modern packing facility for avocados in Australia ensures that their customers only receive the best, freshest and highest quality avocados available. The Avocado Collective is owned by a group of growers who represent approximately 40% of Australia's avocado supply.

+61 8 9771 1632
 sophie@theavocadocollective.com.au
 www.theavocadocollective.com.au

Contacts



V&V Walsh Meat Processors



Products Lamb and beef, their by-products and skins

V&V Walsh is one of the largest, most respected meat processors and exporters in Australia.

Our state of the art meat processing facility is located in Bunbury, Western Australia, and can process 4500 sheep per day. Approximately half of this is boned and packed onsite.

Plus, we process 400 cattle per day with the ability to bone and process 300 beef carcasses per day.

We export meat all over the world and were proud to become the first company in the world granted a license to export chilled lamb and beef to China.

+61 8 97254488
sales@vvwalsh.com.au
www.vvwalsh.com.au

Contacts



WA Corn Growers



Products Sweet corn and green beans

Established in 1939, WA Corn Growers is now a fourth-generation family-owned and operated business and is Western Australia's largest sweet corn grower and distributor.

With four locations across the state and a centralised packing facility, this enables production and consistent supply to our customers 12 months of the year.

WA Corn Growers prides itself on delivering a premium, fresh and delicious product on time and to the highest-quality standard.

 States@wacorn.com.au
 Image: wacorngrowers

 Image: wacorngrowers
 Image: wacorngrowers

 Image: wacorn



WAMMCO International



Products Chilled and frozen lamb, mutton, offal, kins and by products

WAMMCO International is a farmer-owned cooperative with an A+ registered processing facility at Katanning in the Great Southern of Western Australia.

One million head of lamb and mutton are processed annually and sent chilled and frozen to over 50 countries worldwide.

All product is Halal and eligible to be exported to North America, China, Malaysia, the Middle East and Europe.

The majority of production is chilled value-added cuts, but WAMMCO also produces carcass, 3 or 6-way cuts, offal, skins and by-products.



+61 417 953 699

abaker@wammco.com.au

www.wammco.com.au







Bakery



Beverages



Condiments, preserves, dressings



Confectionery



Dairy



Fruit



Grains, pulses, oilseeds



Honey



Meat



Ready to eat



Vegetables



Seafood



Animal feed



Oils



Snack foods





WESTERN AUSTRALIA

Important disclaimer: The Chief Executive Officer of the Department of Primary Industries and Regional Development and the State of Western Australia accept no liability whatsoever by reason of negligence or otherwise arising from the use of release of this information or any part of it.

Copyright © Department of Primary Industries and Regional Development 2024