



Invest & Trade
WESTERN AUSTRALIA

WESTERN AUSTRALIA
IT'S LIKE NO OTHER.

Indonesia Connect Roadshow 2023 Delegate Directory



Contents

Indonesia Connect Roadshow 2023 Delegate Directory Premier's Foreword	1	Craig Mostyn Group	30
Indonesia Market Outlook	2	Global Iodine Solutions	31
Indonesia Market Overview	3	Good Drinks Australia	32
Energy Transition Stream	5	Harvest Road Group	33
AMEC	6	Natural Vanilla	34
BCI Minerals	7	St Johns Wine	35
Chamber of Minerals and Energy of Western Australia	8	Ti Produce Marketing	36
Chevron Australia	9	WA Farm Direct	37
Composite Reinforcement Solutions	10	Western Australia Honey	38
Fortescue	11	Wheatbelt Development Commission	39
Future Battery Industries Cooperative Research Centre	12	International Education	41
Geniux Group	13	APEIRO Institute	42
Global Lithium Resources	14	Central Regional TAFE	43
Magellan Power	15	Contempo College	44
Murdoch University	16	Curtin University	45
Roy Hill Holdings	17	Edith Cowan University	46
Savoir Consulting	18	Essemy	47
Thorion Energy	19	North Metropolitan TAFE	48
Village Energy	20	RV Sport	49
Warfy Limited	21	School Curriculum and Standards Authority	50
Xplorate Pacific	22	South Regional TAFE	51
Primary Industries	25	Stanley College	52
Agrifresh	26	StudyPerth	53
Australia Capital Equity	27	The University of Notre Dame	54
Australian Export Grains Innovation Centre	28	The University of Western Australia	55
CBH Group	29	Western Australia Academy of Performing Arts	56
		Western Australian Technical, Vocational Education Training (WA TVET) Consortium	57

Creative Industries and Digital Economy	59	Government Departments and Business Association	88
Alcolizer Pty Ltd	60	Chamber of Commerce and Industry of Western Australia	89
Ascend Health	61	Department of Education	90
Golden Group	62	Department of Local Government, Sport and Cultural Industries	91
Innovative & Interactive Pty Ltd	63	Department of Mines, Industry Regulation and Safety	92
Mapizy Pty Ltd	64	Department of Primary Industries and Regional Development	93
Red Piranha Limited	65	Department of Training and Workforce Development	94
RiskTalk	66	Perth USAsia Centre	95
Space Angel	67	Invest and Trade Western Australia	96
Spacecubed	68		
Wynn Media	69		
Xyber Solutions	70		
Tourism	73	Western Australian Strategic Publications	98
Batavia Coast Conference Centre	74		
Blue Travel	75		
Business Events Perth	76		
Caversham Wildlife Park and Zoo	77		
IHG Hotels and Resorts	78		
Matagarup Zip + Climb	79		
Perth Airport Pty Ltd	80		
Pinnacle Travel Group	81		
SeaLink Western Australia	82		
Sea West	83		
Skydive Geronimo WA	84		
Soulmate Charters	85		
Two Feet & a Heartbeat	86		
Valentino Holidays	87		



Premier's Foreword

International trade and investment is the lifeblood of the Western Australian economy. My Government prioritises the development of mutually beneficial, future-focused relationships with our key trading partners and important regional neighbours. As one of the most prospective economies in ASEAN, Indonesia has always been high on my agenda. Therefore, I am delighted to be leading the Invest and Trade Western Australia Indonesia Connect Roadshow 2023 this September. The Roadshow aims to unlock new trade and investment partnerships and strengthen government and industry connections with our nearest neighbour.

Indonesia is one of the most significant sources of economic, social and cultural opportunity for Western Australia in the ASEAN region. The Indonesia Connect Roadshow 2023 provides a platform to promote Western Australia as a recognised and trusted partner, and for Western Australian businesses to engage in trade, investment, and cultural exchange with Indonesia.

Joining me on this important mission will be a delegation of Western Australian businesses across five key sectors aligned with the Western Australian Government's Future State: Accelerating Diversify WA Strategy. The delegation will participate in activities designed to support new pathways to engage with Indonesia and build proactive business relationships that includes a focus on diversification.

Since Western Australia reopened its international border in March 2022, the Western Australian Government has prioritised re-engagement with Indonesia by undertaking four separate Ministerial and government missions into market. I am thrilled to be returning to Indonesia to showcase our State further, and foster our links through culture, community and commerce.

The Western Australian Government has an extensive history of engagement with Indonesia supported by the Western Australia East Java Sister-State Agreement, established in 1990. This agreement provides Western Australian businesses with a competitive edge when accessing opportunities in East Java, a province of 40 million people and the powerhouse of Indonesia's economy.

The Western Australian Government has had a presence in Indonesia for more than 30 years, with the Invest and Trade Western Australia Jakarta Office being established in 1992. Invest and Trade Western Australia assists potential investors and trade partners to do business with our great State, whilst also providing support for local businesses to reach their export potential.

Western Australia has a highly skilled workforce, world-leading technological capability, an internationally recognised education and training sector, and reliable export infrastructure. From this base, we aim to partner with Indonesia to cement our position in critical global supply chains and facilitate mutual growth.

I look forward to leading the Invest and Trade Western Australia Indonesia Connect Roadshow 2023 to build upon and enrich our cultural, economic and strategic links with Indonesia and the broader ASEAN community. I would like to thank all of the delegates for joining me, and I wish them every success in their international business pursuits.

**Hon Roger Cook
MLA**

Premier, Minister
for State
and Industry
Development,
Jobs and Trade



Indonesia Market Outlook

Indonesia is the largest economy in Southeast Asia with the world's fourth largest population, of which half are younger than 30. Indonesia was Western Australia's 11th largest trading partner in 2022, with \$4.6 billion worth of goods traded. The country is Western Australia's 8th largest merchandise export market, with Western Australian exports accounting for 30 per cent of Australia's merchandise exports to Indonesia in 2022.

The relationship between Western Australia and Indonesia is also supported by the Western Australia East Java sister-state relationship and Western Australia's collaboration with the Singharasi Special Economic Zone in East Java.

Indonesia is a key market under Western Australia's Asian Engagement Strategy 2019-2030, which supports:

- maximising trade and investment opportunities
- Asia literacy and capability
- people-to-people links
- business networks and communities.

On 5 July 2022, Australia and Indonesia entered into the Indonesia-Australia Comprehensive Economic Partnership Agreement (IA-CEPA). Building on the ASEAN-Australia-New Zealand Free Trade Agreement, the IA-CEPA provides improved access to the Indonesia market for Australian exporters, enabling new opportunities for Western Australian businesses.

The urbanisation of Indonesia's thriving consumer class is generating unprecedented levels of demand for discretionary products and services including education, tourism, digital technology, and premium food and beverages. With efficient shipping routes, direct flights and the same operational time zone, Western Australia's world-renowned export industries are well placed to respond to the growing demand for goods and services in Indonesia.

Despite the current challenges facing the international market, Indonesia has recovered strongly from the instability created by the COVID-19 pandemic and subsequent supply chain disruptions. In 2022, the Indonesian economy grew by 5.3 per cent driven by strong levels of domestic consumer confidence.



Indonesia Market Overview

General

Western Australia has the largest trading relationship with Indonesia of any Australian state or territory.

Western Australia accounted for 30 per cent of Australia's exports to Indonesia in 2022, worth \$3.8 billion.

Indonesia is forecast to be the world's 5th largest economy by 2030.

Indonesia is home to more than 500 ethnic groups, where more than 700 languages and dialects are spoken.

Indonesia is made up of 18,110 islands and islets of which about 6,000 are inhabited.

Approximately 2,500 Australian companies are exporting to Indonesia.

Energy Transition

Indonesia is the fifth biggest energy consumer in Asia (behind China, India, Japan and South Korea) and the largest of the ASEAN countries.

International Education

There are over 1,000 enrolments from Indonesian students in Western Australia.

Year-to-date enrolments from Indonesian students in Western Australia were 35 per cent higher in May 2023 compared to May 2022.

Primary Industries

In 2022, Indonesia was Western Australia's 3rd largest market for agri-food exports (behind China and Japan).

In 2022, Indonesia was Western Australia's largest market for live animal exports and the second largest market for wheat exports.

Creative Industries & Digital Economy

There are 126 million mobile phones in use in Indonesia.

Indonesia's internet economy is forecast to be worth USD \$130 billion by 2025.

In 2020, Indonesia had more than 2,000 digital start-ups and 5 tech unicorns.

Tourism

Indonesia is a top 10 market for international visitors to Western Australia and (outside of pandemic years) has consistently been the largest market for Western Australians travelling overseas.

Indonesian travellers visiting Western Australia for leisure have an average stay of 16 nights.



Energy Transition Stream

Why Indonesia?

As Indonesia's population expands and its economy continues to industrialise, the country's energy security and sustainability will be challenged. In response, the Indonesian Government has set a target to lift the contribution of renewables to its energy mix from 11% to 23% by 2025. Identifying new sources of energy will be fundamental to Indonesia's future economic growth, particularly in regional and remote communities, whilst the country's net zero emissions ambitions will require innovative and new technological approaches.

In February 2023, the Western Australian Government signed a Memorandum of Understanding with the Indonesian Chamber of Commerce and Industry (KADIN) to collaborate in the area of critical minerals. An additional Plan of Action for 2023 to 2025 was signed in July 2023 with a focus on three pillars of cooperation: value-adding, resilient and sustainable critical minerals and battery industry supply chains; sustainable environmental, social and governance (ESG) outcomes; and skilled workforce development.

Western Australia is well placed to support Indonesia to explore new and renewable energy sources through its world-class energy expertise, strong ESG frameworks and leading technology solutions.

Why Western Australia?

Western Australia is primed to play a central role in global critical mineral supply chains as a reliable, ethical and cost-effective supplier of advanced value-added materials. The State boasts a diverse range of battery and critical minerals which has seen Western Australia emerge as a global battery and critical minerals hub. This includes global-scale investments in battery-grade lithium hydroxide and nickel sulphate plants which provide essential inputs for the manufacturing of rechargeable batteries and rare earth processing facilities.

There are strategic and economic benefits of locating midstream battery and critical mineral operations in Western Australia, including:

- increased access to raw material supply
- lower transportation costs and reduced carbon emissions through co-location of mining and processing operations
- robust and transparent regulatory frameworks which meet the highest ESG credentials
- access to world-class export infrastructure and serviced industrial lands.



AMEC

AMEC works with members to support initiatives to build awareness of Western Australia's critical minerals potential, advocating to State and Commonwealth Governments, and actively pursuing opportunities to showcase investment opportunities, such as sharing its Critical Minerals Investment Opportunities Document (now in its third iteration) with Trade Office contacts, including in the ASEAN region.

Delegate contact

Samantha Panickar | Director
samantha.panickar@amec.org.au

www.amec.org.au



BCI Minerals

BCI Minerals is an Australian mineral resources company developing an industrial minerals business with salt and potash as its initial focus.

The Company is progressing its 100% owned Mardie Salt and Potash Project, a future Tier 1 solar evaporation project that will be a sustainable supplier of salt and potash to the growing chemical and agricultural industries for generations.

Located on the Pilbara coast in Western Australia's key salt production region, the project will harness an abundant natural seawater resource concentrated through solar and wind evaporation. It is forecast to produce 5.35 million tonnes of salt and 140 thousand tonnes of SOP pa, making it the largest salt project in Australia and the third largest solar salt project in the world. Construction commenced in February 2022 and is progressing well.

The majority of salt produced in Australia is exported to service the growing Asian market, which consumes some 160 million tonnes of industrial salt annually. Estimates show a 30% increase over the next decade and BCI has been progressing discussions with several interested off-take and investment parties in the region, including Indonesia.

Delegate contact

Brian O'Donnell | Chair

Arron Minchin | Head of External Relations
arron.minchin@bciminerals.com.au

www.bciminerals.com.au



Chamber of Minerals and Energy of Western Australia

The Chamber of Minerals and Energy of Western Australia (CME) is the peak resources sector representative body in Western Australia. We are a member-funded, not-for-profit organisation representing the views and the needs of members.

CME leads policy development on issues impacting the sector, promotes the value of the sector to the community, and provides an avenue through which members and stakeholders collaborate.

Delegate contact

Rebecca Tomkinson | Chief Executive Officer
r.tomkinson@cmewa.com

www.cmewa.com.au



Chevron Australia

Chevron is one of the world's leading integrated energy companies and through its Australian subsidiaries, has been present in Australia for 70 years. With the ingenuity and commitment of thousands of workers, Chevron Australia operates the Gorgon and Wheatstone natural gas facilities; manages its equal one-sixth interest in the North West Shelf Venture; operates Australia's largest onshore oilfield on Barrow Island; and is a significant investor in exploration.

The Chevron Australia Downstream business delivers quality fuel and lubricant products via its Caltex and Puma Energy branded network of service stations across Australia.

They aim to grow their traditional oil and gas business, lower the carbon intensity of their operations and grow new, lower carbon businesses in renewable fuels, hydrogen, carbon capture, offsets and other emerging technologies.

Delegate contact

David Kagi | Commercial Manager – Australia
david.kagi@chevron.com

Krista Dunstan | Senior Policy Advisor – Australia
krista.dunstan@chevron.com

www.australia.chevron.com

Composite Reinforcement Solutions

CRS PTY LTD is a Western Australian owned and operated company. They design and develop proprietary innovative sustainable buildings and their focus has been on the development of green energy solutions, also known as renewable energy solutions.

Their innovative technologies aim to produce electricity while minimising negative environmental impacts and reducing greenhouse gas emissions.

The company's 3D design, research and development of solar power, is an emerging technology that seeks to increase the solar panel efficiency and energy output by capturing sunlight from multiple angles. The idea behind the 3D solar panels is to enhance the absorption of sunlight throughout the day without using a specific tracking device. They are working in collaboration with The University of Western Australia and the University of New South Wales in the development of their innovative PV modules.

Using composite materials in reinforcement of solar panels will also lead to improvement in panels' longevity, be more cost-effective and reduce the volume of recycling of PV panels.

CRS is a partner of the Sovereign Manufacturing Automation for Composite CRC.

By adopting and investing in green energy solutions, CRS can reduce their reliance on fossil fuels, mitigate climate change and promote a more sustainable and environmentally friendly energy future.

Delegate contact

Azam Edoe | Founder/Product Developer
azam@crsperth.com

www.crsperth.com



Fortescue

Fortescue is leading the global energy transition by developing a portfolio of renewable energy and green hydrogen projects.

Their large scale, low-cost hydropower, geothermal, solar and wind assets will support the establishment of green energy and green product industries around the world.

Fortescue is committed to building thriving communities by delivering social, environmental and economic benefits.

Fortescue is the 100 per cent renewable green energy and industry company of Fortescue Metals Group Limited.

Delegate contact

Philip Taulelei | Country Manager Indonesia
philip.taulelei@fmgl.com.au

www.fortescue.com



Future Battery Industries Cooperative Research Centre

The FBICRC was established in 2019 through the Australian Government's Cooperative Research Centre Program.

The research centre brings together 70 participants across 15 research projects and is the largest partnership of industry, government and researchers focused on battery industries in Australia.

FBICRC's projects are valued at \$120million and span the value chain from mining through to processing, manufacture, services and recycling, and reuse of batteries.

Their aim is to capture the significant economic opportunities for Australia from the growing battery industry and address the challenges associated with the energy transition.

Delegate contact

Shannon O'Rourke | Chief Executive Officer
shannon.orourke@fbicrc.com.au

Trish Miller | Director External Affairs
trish.miller@fbicrc.com.au

www.fbicrc.com.au



Geniux Group

Geniux is an expert in decentralised and distributed Clean Technology Infrastructures (CTI) which generates utilities, such as energy, directly at the point of consumption. This reduces transmission risks and costs.

The company's expertise comes in the delivery of their clients' zero carbon-emitting utility infrastructure solutions with a focus on enhancing Environmental, Social and Economic sustainability outcomes.

Integrating across utilities like energy, water, waste, transport and data, Geniux provides its clients with a full range of utilities services.

Geniux develops, owns, and manages innovative CTI solutions in multi-residential, commercial and industrial property, reducing utility operating risks and expenses whilst enhancing sustainability outcomes for clients, and generating long-term annuity and carbon credit income for shareholders.

Delegate contact

David Briffa | Managing Director and CEO
david@geniux.com.au

www.geniux.com.au



Global Lithium Resources

Global Lithium (ASX: GL1) is a rapidly growing lithium exploration company with a focus on two highly prospective 100% owned Western Australian projects, the Manna Lithium Project in the Goldfields region and the Marble Bar Lithium Project (MBLP) in the Pilbara region.

The Perth based company is fast tracking exploration at both of its Western Australian assets in a surging global lithium market.

Global Lithium delivered a 50.7Mt resource base for the two hard-rock projects following large-scale drilling programs undertaken during 2022. The company has also completed a Scoping Study for the Manna Lithium Project which confirmed the potential for a globally competitive lithium project and enabled it to commence work on a Definitive Feasibility Study for the Project.

In 2023, Global Lithium has further large-scale exploration programs planned at both projects, including +50,000m of drilling at the Manna Lithium Project and 20,000m of drilling at MBLP.

As Western Australia's fastest growing lithium explorer with diversified assets in Tier 1 jurisdictions, Global Lithium has attracted the support of cornerstone investors Suzhou TA&A Ultra Clean Technology Co (9.66%) and Mineral Resources Limited (ASX: MIN – 9.64%).

Delegate contact

Matthew Allen | Chief Financial Officer
matt.allen@globallithium.com.au

www.globallithium.com.au



Magellan Power

Magellan Power is a pioneering company, dedicated to revolutionising the power industry. With a profound commitment to innovation, Magellan Power specialises in designing and manufacturing customised, high reliability battery-based AC and DC backup power systems, energy storage solutions, and cutting-edge micro grids.

Enhancing its offering in customised power solutions, the company also manufactures lithium battery modules and battery racks, ushering in a new era of sustainable energy storage. Moreover, Magellan Power's forward-thinking approach extends to the electric mobility sector, where they develop specialised EV charging infrastructure tailor-made for remote area installations.

With a steadfast focus on meeting clients' unique requirements, Magellan Power has earned a reputation as a trusted and reliable partner in the power industry. The company's solutions cater to a wide range of sectors, from mining to electricity and water utilities, oil and gas, telecommunications, and defence.

By prioritising continuous research and development, Magellan Power actively drives the enhancement of energy efficiency, grid resiliency, and the adoption of cleaner technologies. As the global demand for sustainable energy intensifies, Magellan Power stands poised to spearhead progress with their innovative solutions.

Delegate contact

Masoud Abshar | Managing Director
mabshar@magellanpower.com.au

www.magellanpower.com.au

Murdoch University

Environmental Engineering at Murdoch University has developed Collicrete – a low carbon emission concrete alternative to high carbon Portland cement. Murdoch University is working with Western Australian companies, Suvo Strategic Minerals and Sipod Global, to establish a geopolymer wall panel factory in Collie followed by another factory in Lombok. These factories will use locally available industrial waste-derived materials including flyash from coal-fired power stations.

This initiative will support the energy transition and closure of coal-fired power stations in Western Australia by 2030 and in Indonesia by 2060 by creating new jobs for displaced workers in new industries for the manufacture of low carbon building materials. Murdoch University is a translational research university that works directly with communities and industry towards the UN Sustainable Development Goals and to support the global energy transition.

Delegate contact

Martin Anda | Environmental Engineering
m.anda@murdoch.edu.au

www.collicrete.com.au

ROY HILL

Roy Hill Holdings

Roy Hill is a world-class mining operation in Western Australia's Pilbara region, representing the next generation of integrated iron ore mining, rail and port projects.

With one of Australia's single largest iron ore mines, Roy Hill is proud to deliver enormous economic benefits to the Western Australian and Australian communities. Roy Hill provides employment to over 2,800 employees, plus a number of contract suppliers and service providers.

Their focus is not simply on the amount of iron ore dug from the ground, but rather on sustained, low-cost production of consistent quality and grade.

Roy Hill is the only independent iron ore operation in the Pilbara with majority West Australian ownership.

Their margin-focused approach is underpinned by innovation and continuous improvement. They believe that these key factors help to future-proof their business.

Delegate contact

Brett Suann | General Manager Sales and Marketing
brett.suann@royhill.com.au

www.royhill.com.au

Savoir Consulting

Larissa Taylor trading as Savoir Consulting: ESG, Sustainability, Food and Agribusiness Australia Indonesia Business Council, WA Chair.

Larissa is a future-oriented change-maker and capacity builder for Australia's net zero, nature-positive agrifood systems. Experienced in: climate risk, natural capital and food systems transition planning; taskforce on climate-related financial disclosures, taskforce on nature-related financial disclosures, environment, social and governance sustainability frameworks, standards and reporting; trade, market access and supply chain business development; investment facilitation; change management, strategy formation and stakeholder engagement; sustainability leadership, executive education and practice change.

Larissa is "Asia literate"; an Indonesianist, with Indian Ocean economies experience. She has a demonstrable record of achievement in agrifood supply chains, agribusiness finance, tertiary research and education, minerals and energy, management consulting and the not-for-profit industry representation sectors. Larissa is comfortable with change management and value creation from the lab/paddock/farmer to the processor/retailer/food consumer, through collaborative partnerships in multi-disciplinary environments. She has lived and worked in Jakarta, Kuala Lumpur, Houston, Sydney, Canberra, Perth. Larissa has Bahasa Indonesia and French as second languages.

Delegate contact

Larissa Taylor | Director
laramarc@iinet.net.au

www.aibc.com.au



Thorion Energy

Thorion Energy is Australia's first Vanadium Redox Flow Battery Manufacturer. The company's business model allows the design, manufacture, installation, commissioning and maintenance of modular, integrated renewable power generation (solar and wind) and energy storage systems through a network of local Flow Partners.

With a strong focus on innovation and collaboration, Thorion Energy has developed and secured partnerships with leading local and international researchers and engineers, including some of the largest in the world. These partnerships provide the knowledge and experience to transform energy technology into assets and create products, software and technical solutions for use in Australia and around the world. The Flow Partner model substantially reduces the capital required by leveraging the existing infrastructure of channel partners and facilitating highly scalable and targeted manufacturing in local markets.

Thorion Energy codifies its "know-how" into what they define as Flow Packs, which are parcels of information digitally delivered, downloaded and updated, much like computer operating systems. This facilitates the manufacturing of Thorion Energy's products in licenced territories and countries.

Thorion Energy is planning for all Flow Partners to source vanadium pentoxide, the key precursor for electrolyte manufacture, from Richmond Vanadium Technology (RVT). Their strategy aims to secure partnerships with local channel partners and establish joint ventures, defined as "Flow Partners" across Australia, Indonesia, Japan, India, China, Europe and North America.

Thorion Energy seeks to establish partnerships with Indonesian corporations preferably with electrical, engineering, installation, commissioning and manufacturing capabilities.

Delegate contact

Bradley Appleyard | Co-founder, Chairman and CEO
bradley.appleyard@thorionenergy.com

Hening Suryandari | Chairman and CEO
hening.suryandari@thorionenergy.com

Paul Hersey | Executive Director
paul.hersey@thorionenergy.com

www.thorionenergy.com



Village Energy

Village Energy provides utilities with a solution that seamlessly manages growing energy system complexity and cost by connecting millions of household and business energy assets to the energy system to improve energy system security and reliability, support increased renewable energy generation and lower costs for utilities and their customers.

The Village Energy Nexi Hub is an enterprise control dashboard available to utility customers. It orchestrates and coordinates distributed energy resources to achieve technical, economic and social priorities.

The Village Energy customisable mobile app allows households and businesses to easily manage their energy account and allow their energy assets to be orchestrated by utilities in return for financial rewards and incentives.

The Village Energy hardware and software facilitates monitoring and control of a range of energy assets including solar, batteries, air conditioning, hot water and pumps to provide demand flexibility to the utility and their customers.

Village Energy has a number of projects globally including a pilot project with PLN in Bali.

Delegate contact

Simon Helm | Business Development Manager
simon.helm@village.energy

www.village.energy



Warfy Limited

Warfy has advanced the technology for safe and environmental lithium-ion battery recycling. Their efforts have resulted in successful treatment and processing ensuring these batteries are safely stored and transported along with the recovery of target metals. With Warfy's process, there can be local production of environmentally friendly produced nickel, cobalt, manganese.

Their cutting-edge solution directly addresses the pressing concerns surrounding battery waste emanating from the rapid electrification of electric cars, energy storage systems, electronics, and power tools. By providing a sustainable and efficient approach to recycling, Warfy offers a viable solution to an impending environmental challenge.

With a commitment to innovation and environmental responsibility, they are eager to collaborate with industry partners and stakeholders in deploying their technology to combat battery waste effectively.

Delegate contact

Thomas Sucipto | Managing Director
tommy@warfy.com.au

www.warfy.com.au



Xplorate Pacific

Xplorate is a leading Australian Remotely Piloted Aircraft System (RPAS) operator that specialises in a range of critical services to the energy and resources sector. These include, linear infrastructure inspections of powerlines and pipelines, greenhouse gas emissions detection and qualification, emergency response and community safety, security and surveillance, aerial survey, mapping, and 3D photogrammetry.

At Xplorate, Remotely Piloted Aircraft Systems are not simply “drones” but rather a sophisticated system for capturing, analysing and processing data into information that unlocks the insights that help drive value for our clients.

At Xplorate, our RPAS operations and information management systems have the potential to transform industries, providing greater safety and faster, more efficient, more accurate information.

Xplorate helps its clients to realise the full potential that leading-edge RPAS systems can bring to their businesses:

- Operational risk reduction
- Environmental responsibility
- Social responsibility
- Actionable insights
- Value creation

Delegate contact

Ronnie Fahy | Chief Executive Officer
feny.soviani@xplorate.io

www.xplorate.io





Primary Industries

Why Indonesia?

Indonesia has a growing middle class and increasingly young urbanised population. Demand for food including fresh produce is expanding along with consumer preference for increased diversity and healthy food options. Western Australia's reputation as a reliable supplier of clean, safe and high-quality food provides an entry-point for local producers to supply Indonesia's growing interest in premium food and beverage products. Similarly, as Indonesia battles reduced land availability and food security, there is also an opportunity for Western Australian producers to export their technological expertise to increase productivity in the agrifood industry.

The Indonesia-Australia Comprehensive Economic Partnership Agreement (IA-CEPA), signed in 2020, allows for more than 99% of Australian agricultural products to enter Indonesia duty free. Indonesia also guaranteed the automatic issue of import permits for key products such as live cattle, frozen beef, sheep meat, feed grains, citrus, carrots and potatoes. Historically, Indonesia has consistently been Western Australia's largest market for wheat and live animal (cattle) exports. IA-CEPA provides an opportunity to expand and diversify our primary industries exports to Indonesia.

Why Western Australia?

Western Australia's agriculture, food and fisheries industries are globally recognised for their wide range of premium quality products. Our expansive land area, climate and soils are suited to a large scale diversified primary production base. Western Australian agriculture, food, fibre, fisheries and forestry products are exported to over 150 international markets. Notably, over 60 per cent of Western Australia's agrifood exports go to the Asia-Pacific region.

There are strategic and economic benefits to trading with and investing into Western Australia's primary industries sector:

- a dynamic landscape that sustains a broad range of agricultural production, from open-range grazing and broadacre farming to intensive horticulture
- diverse geography and climatic regions, allowing for year-round production of agrifood and beverage, fisheries and aquaculture products
- a pristine growing environment with clean air, fresh water and productive soils which are largely free from pests and diseases
- state-of-the-art technological advancements, high-quality food safety systems and a highly skilled workforce
- quality and traceability assurances
- close proximity for timely delivery of goods.



AGRIFresh

Established in 2005, with the vision to supply premium citrus and mangoes to domestic and international markets. With their current planting of 300ha, AGRIFresh is one of the largest orchard operation in Western Australia. Agrifresh orchards are located in the beautiful growing region of Dandaragan, known for its fresh water, abundant fertile soil and high sunlight days. Agrifresh grow, pack and market all their produce directly from the orchard. Their produce includes: Oranges, Mandarin, Lemon and Mango.

The state-of-the-art packing complex meet the export requirements and has been SQF, HACCP, HARPS, SEDEX and KCT Certified. Their production seasons are: Citrus (May – Oct), Mango (Feb – March).

For export:

- Navel : 18kg carton
- Mandarin : 9kg carton
- Mango : 6.5kg tray

We combined our passion for growing with innovative modernisation of farm practices, using precision farming technology to ensure sustainable future of the land and industry.

Delegate contact

Joseph Ling | Managing Director
joseph@agrifresh.com.au

www.agrifresh.com.au



AUSTRALIAN CAPITAL EQUITY
PTY. LIMITED

Australia Capital Equity

Australian Capital Equity (ACE) is an Australian private investment company with a diversified portfolio across media, minerals & energy, agriculture, real estate and industrial services.

With extensive pastoral holdings in the Kimberley region of Western Australia, ACE run approximately 45,000 head of cattle, primarily utilised for the live export markets in Asia.

ACE also holds a significant stake in the Australian icon Capilano. Since 1953, Capilano has been bringing 100% pure Australian eucalypt honeys to homes around the country. The same honey that has been enjoyed by generations of Australians is now being enjoyed all over the world.

Delegate contact

Travis Robinson | Chief Operating Officer
travis.robinson@acequity.com.au



Australian Export Grains Innovation Centre

Australian Export Grains Innovation Centre

The Australian Export Grains Innovation Centre (AEGIC) is a not-for-profit organisation that helps customers optimise the value of Australian grain.

AEGIC delivers value by understanding the needs of international grain customers and identifying and supporting grain market opportunities. They also educate customers on the benefits of Australian grain and innovate to develop new solutions and uses.

The impact of AEGIC's work spans the whole grains supply chain, from the grower in Australia whose grain is valued internationally, to the consumer who enjoys excellent noodles, baked products and beer made from Australian grain.

AEGIC was established in 2012 and is an initiative of the Western Australian State Government and the Grains Research and Development Corporation (GRDC). This structure will change during the second half of 2023 (as announced in April 2023) whereby Grains Australia will replace GRDC as a Member of AEGIC.

AEGIC has offices in Perth and Sydney staffed by leading industry experts. Their facilities include research laboratories, a pilot mill and a pilot bakery.

Delegate contact

Courtney Draper | Market Insights Manager
courtney.draper@aegic.org.au

www.aegic.org.au



CBH Group

The CBH Group is Australia's largest co-operative and a leader in the Australian grain industry, with operations extending along the value chain from fertiliser to grain storage, handling, transport, marketing and processing.

Owned and controlled by approximately 3,500 Western Australian grain growing businesses, the core purpose of CBH is to sustainably create and return value to Western Australia grain growers, current and future.

Their storage and handling system currently receives and exports around 90 per cent of the Western Australian grain harvest and is regarded as one of the best in the world.

The CBH Group consists of three core business activities: Operations (storage and handling), Marketing and Trading, and Fertiliser.

In Operations, CBH has a network of more than 100 grain receival sites across Western Australia and four export port terminals. CBH Group own a state-of-the-art rail fleet dedicated to the most efficient transfer of grain from their receival sites to the port terminals.

The co-operative's Marketing and Trading arm is the leading grain acquirer in Western Australia, Australia's largest grain exporter, and has operations in eastern Australia, as well as offices in Hong Kong and Tokyo.

CBH Fertiliser began operations in 2015, providing Western Australian growers more choice in the granular fertiliser market.

CBH Group also has investments across the grain value chain.

In 2004, CBH acquired a 50 per cent stake in Interflour Group. From its Head Office in Singapore, Interflour operates nine flour mills in Indonesia, Vietnam, the Philippines and Malaysia, including a grain port terminal in Vietnam, and Intermalt, a malting house in Vietnam. In 2016, CBH acquired Blue Lake Milling, a leading manufacturer of premium Australian oat products operating in South Australia, Victoria and Western Australia.

CBH has total assets of around \$1.8 billion Australian dollars and employs approximately 1,100 permanent employees and up to 1,800 casual employees during the harvest period from October through to January.

Delegate contact

Benjamin Tiller | Head of Trading
benjamin.tiller@cbh.com.au

www.cbh.com.au



Craig Mostyn Group

Craig Mostyn Group (CMG) is one of Australia's leading diversified food and agribusiness companies servicing customers and suppliers both domestically and overseas.

CMG is a private family business which owns and operates V&V Walsh Meat Processors. V&V Walsh Meat Processors is one of the largest lamb and beef processors in Western Australia providing the brand Amelia Park Lamb and Beef to domestic and international markets in multiple product formats, including retail ready.

CMG operates Western Australia's largest rendering business Talloman, which provides Tallow and Meal both domestically and internationally.

Their 50-year-old Protein Trading business trades all types of Protein globally and their Jade Tiger Abalone business send live, frozen and canned Abalone all over the world.

CMG has grown to be the largest processor and exporter of pork in Western Australia through its Linley Valley Pork business.

Their vision is to be the trusted source of food for families in Australia and around the world.

Delegate contact

Wayne Crofts | Founder/Product Developer
wcrofts@craigmostyn.com.au

www.craigmostyn.com.au



Global Iodine Solutions

Global Iodine Solutions Ltd is a local Western Australian agtech business developing innovative iodine-based low-toxicity Crop Protection Products (CPPs) – fungicides – for the global agriculture industry.

A single-based product that applies to a wide range of crops, pathogens and application modes in a highly fragmented market concerning the product range and with demonstrated product efficacy.

The product has price comparability and equivalence to current market options. Current CPPs are predominantly chemically toxic, and the industry faces a regulatory onslaught demanding more organic and eco-friendly alternatives in line with consumer demands and global trends.

Their single-based product applies to a wide range of crops, pathogens and applications, with the product having the potential to:

1. Improve crop yields and reduce crop disease.
2. Include minimal or NO withholding periods.
3. Reduce fruit and vegetable waste.
4. Post-harvest life extension properties
5. Provide a price comparable eco-friendly or substantially less toxic fungicide than many other CPPs on the market, in line with consumer demands and global trends.
6. An indirect contribution to reducing carbon emissions.

Delegate contact

Robbie Gaspar | Business Development Manager
rgaspar@globaliodinesolutions.com

www.globaliodinesolutions.com



Good Drinks Australia

Good Drinks Australia Ltd is Australia's largest independent brewery. Home to award-winning brands, the Good Drinks family includes Gage Roads Brewing, Matso's Broome Brewery, Atomic Beer Project, Alby and Hello Sunshine. Good Drinks Australia's brewing facilities are world-class, including their main production brewery in Palmyra. The 100HL craft brewery produces more than 17 million litres annually and was recently upgraded with a new state of the art Krones canning and bottling line, increasing potential output, efficiency and overall quality.

Delegate contact

Daniel Moraday | Export Manager
dm@gooddrinks.com.au

www.gooddrinks.com.au



Harvest Road Group

With six generations of agricultural heritage and a deep commitment to sustainability, Harvest Road is committed to using innovative technology and methods to produce the highest quality food products. It is passionate about providing ethical and sustainable market-leading agricultural food, representative of the best Australia has to offer. Today the Harvest Road Group proudly encompasses the Harvey Beef and Leeuwin Coast brands.

Delegate contact

Mark Wiedermann | Chief Commercial Officer
mark.wiedermann@harvestroad.com

www.harvestroad.com.au



**NATURAL
VANILLA**

Natural Vanilla

Natural Vanilla Pty Ltd are creators of premium quality vanilla products from ethically sourced and organically grown fresh vanilla pods. Their products contain only natural ingredients and are free from synthetic additives and pesticides.

Natural Vanilla's focus is creating high calibre vanilla products with an emphasis on all natural ingredients and intense vanilla flavours. All Natural Vanilla products are preservative and allergen free and contain no chemicals.

With their annual turnover of several tons of vanilla pods, ground vanilla powder and vanilla caviar seeds along with several thousand litres of vanilla extract and vanilla paste, their buying power enables them to pass on savings to customers.

Through their dedication to using natural gourmet quality ingredients, Natural Vanilla has successfully created a very high calibre range of vanilla products, without the premium price tag, that emphasise all natural intense vanilla flavours.

Natural Vanilla Store hold Halal and Kosher certification and is a unique producer having both gourmet and bulk selections that the company supplies direct to consumers and wholesale customers.

Their allergen free production facility maintains an accredited food safety program which is certified to international food safety standards, ensuring the premium quality of their all-natural preservative and chemical free vanilla products.

Delegate contact

Owen Henderson | Founder

owen.henderson@naturalvanilla.com.au

www.naturalvanilla.com.au



St Johns Wine

St Johns Wine is a renowned winery with vineyards in both the Margaret River and Blackwood Valley Wine regions of Western Australia. St Johns Wine wishes to be known for quality premium wine, honesty, reliability and value. St Johns Wine follow the sustainable vineyards and winery guidelines in all aspects of their business. St Johns Wine operate their own vineyards, harvesters, local transport, winery, warehouse, distribution, city cellar door and on-line sales. Their vertically integrated business carries out all activities and controls the entire flow of goods from vineyard to venue. They believe having full control of all aspects of the business ensures the customer receives the best value in consistently high quality, regular supply and competitive prices.

St Johns Wine's first vineyard was established in 1997 in the Blackwood Valley wine region of Western Australia. It is a considerable planting of 60 hectares which places St Johns as the largest grower in the region.

The vineyard is blessed to have fruits of such intensity and quality providing the foundation fruit for their iconic wines in their Optimus, Tweed River and Round Puzzle range. The Blackwood Valley wine region is a highly awarded wine region pioneered in the 1800s, with the earliest wine grape plantings in 1978.

St Johns Wine's second vineyard of 40 hectares, located in the northern heartland of the Margaret River Wine Region, was acquired in 1998. Varieties planted are the key French varieties of Cabernet Sauvignon, Shiraz, Chardonnay, Semillon, and Sauvignon Blanc, providing the finest fruit for their St Johns Brook, Round Puzzle and Crush range of wines.

Delegate contact

Sharon Bosveld | Sales Director
sharon@sjwine.com

www.stjohnswine.com

Ti Produce Marketing

Ti Produce Marketing was founded in 2003 by Lam Ti Muir and Jamie Michael after they recognised a need for a specialised strawberry export company based in Western Australia. With a strong pedigree in the fresh produce industry, Lam Ti and Jamie already had extensive knowledge of the strawberries industry obtained while working with some of Australia's leading exporters and wholesalers of fresh produce.

Domestically, they supply strawberries mainly throughout Western Australia, Northern Territory, South Australia, New South Wales and Victoria.

Internationally, TiProduce Marketing berries are shipped extensively throughout the Asian region, the Middle East and New Zealand.

The integration of farm production capability and their marketing infrastructure enables them to provide customised products including specialised orders, custom packaging and branding to meet TiProduce Marketing customers unique requirements.

Their facilities are Quarantine Registered. This results in faster Quarantine Approval Procedures, allowing TiProduce Marketing to offer clients the shortest turnaround for their products. Combined with their integrated logistics, TiProduce Marketing strawberries are typically packaged and delivered anywhere around the world within 36 hours of harvest. TiProduce Marketing is also SQF200 and HARPS certified for quality and food safety.

Delegate contact

Jamie Michael | Director
jamie@tigoc.com.au

www.tigoc.com.au



WA Farm Direct

WA Farm Direct is the premier go to wholesaler for high quality apples, berries, stone fruit, mushrooms and mangoes. WA Farm Direct is a multi-generational company with knowledge and experience gained over decades of business experience.

WA Farm Direct manage IP varieties throughout Australia and into export markets, predominantly Asia and the Middle East.

WA Farm Direct hold the Australian licence for the Regal'in stone fruit and apple varieties. In Australia, the orchards are in varying stages of development throughout the country. The flat peaches and nectarines will be available to export markets in the summer of 2023/24.

In addition to Regal'in, another one of the varieties, WA Farm Direct has been appointed to manage is ANABP 01 (Bravo®). WA Farm Direct is the licenced marketer to market and distribute Bravo® apples in Australia and Soluna™ apples to export markets.

Delegate contact

Jenny Mercer | Managing Director
jenny.mercer@wafarmdirect.com.au

Sean Englebrecht | Commercialisation Manager Soluna
sean.engelbrecht@wafarmdirect.com.au

Brad Mercer | Senior Category Manager
brad.mercer@wafarmdirect.com.au

www.wafarmdirect.com.au

Western Australia Honey

Western Australian Honey Pty Ltd T/as Fewster's Farm (FF) is owned and operated by Kim Fewster, a fourth-generation beekeeper, who has proudly kept on the family tradition which began in 1898. FF is one of the largest producers of honey in Western Australia. Fewster's Farm honey is as pristine as the environment it comes from. The honey is never heat-treated, no chemicals or preservatives are added, and the honey comes naturally from the hive to your home. FF is one of the biggest producers of Jarrah honey in the world. Jarrah honey is known for its high anti-oxidants and healing properties.

- Also honeycomb, raw honey, organic honey available in Bulk, retail packaging or private label
- Currently exporting to China, Hong Kong, Malaysia, the Middle East, Singapore and Japan. Indonesian certification application has been submitted for approval, previously shipped to Indonesia
- Available in Woolworths and Coles supermarkets and in select IGA stores in Western Australia. Fewster's Farm Honey can also be found in many organic and grocery shops
- Certificate of Origin from the Australian Government Department of Agriculture
- Organic - Organic Food Chain (OFC - 0523)
- HACCP - B-Qual (BQ-524)

Delegate contact

Kim Fewster | Founder/Product Developer
westausthoney@gmail.com

www.ffhoney.com.au

Wheatbelt Development Commission

The role of the Wheatbelt Development Commission is to maximise long-term positive outcomes for the Wheatbelt region. As a proactive and forward-thinking regional development agency, they connect, collaborate and support stakeholders, harness the region's competitive advantages and address barriers to growth.

The Wheatbelt Development Commission is one of nine independent statutory bodies, formed to:

- promote the region
- facilitate coordination between relevant statutory bodies and State Government agencies
- identify the opportunities for investment in the region and encourage that investment
- identify the infrastructure needs of the region and encourage the provision of that infrastructure in the region.

The Wheatbelt Development Commission leverage their competitive advantages including economic stability, transport connectivity, natural resources, lifestyle and location, and available, affordable land.

Delegate contact

Susan Hall | A/Chief Executive Officer
susan.hall@wheatbelt.wa.gov.au

www.wheatbelt.wa.gov.au



International Education

Why Indonesia?

Indonesia has a young and rapidly growing labour force of more than 135 million people. To maximise the benefits of its demographic dividend, the Indonesian Government has ambitious skilled worker targets which are fuelling demand for education and training services. The Indonesia-Australia Comprehensive Economic Partnership Agreement (IA-CEPA) has also unlocked potential for vocational education and training (VET) providers to deliver training through majority Australian-owned businesses in Indonesia.

Currently, Indonesia presents an opportunity for Western Australian providers to explore opportunities of mutual benefit through trade in education services, including identification of transnational education partnerships and initiatives to grow enrolments from Indonesia. Indonesia is an identified priority market for the Western Australian international education sector and the State is well placed to leverage its proximity to Indonesia to increase awareness of Western Australia as a study destination and promote its world-class education offerings to attract more Indonesian students.

Why Western Australia?

The international education sector in Western Australia is diverse and includes: five internationally accredited universities; private and public schools; hands-on VET institutions; and renowned English language colleges.

Perth is a safe place to live and study with a reliable public transport network and friendly international student community. Most Western Australian universities have a global focus with campuses in multiple locations around the world and can deliver both offshore and onshore units. Perth is also one of the most accessible global cities and is closer to Jakarta than any other Australian state capital. This makes Perth the ideal location for international students with quick access to friends and family during study breaks.

Western Australia also boasts a prosperous economy with diverse work opportunities and innovative projects. While studying in Western Australia, students can also work in Perth and gain experience through the many industry internships on offer. Western Australia also holds abundant employment opportunities for recent graduates with Perth hosting the corporate headquarters of more than 30 per cent of businesses on the Australian Stock Exchange.



APEIRO Institute

Established in 2018 with the first campus at Perth, Western Australia, APEIRO Institute is a well-reputed Registered Training Organisation (RTO 45394) and CRICOS Provider (03703M) delivering vocational courses in the areas of Business, Automotive Mechanics, Civil Construction Design, Electronics and Communications etc. They currently operate from three campuses located across three major cities (Perth, Melbourne and Sydney) in Australia.

APEIRO are a team of professionals keen to share their knowledge and build better outcomes in the community they live in. APEIRO means infinite and the company exists to create infinite possibilities for all the new beginners that are willing to learn and adapt to the changes in the modern world.

APEIRO's Mission: APEIRO's mission is to be a connoisseur in the vocational education sector by developing the future workforce with professional and personal skills required to perform as an outstanding individual.

APEIRO's Vision: APEIRO Institute has a vision to develop and deliver courses that create long-term career prospects for those that are fascinated to change the world by inventing solutions that satisfy the needs of the modern world.

The purpose of participating in this mission through the Western Australian Government is to build long-lasting relations with potential partners who in turn promote international vocational education through local channels in Indonesia and to make Western Australia and Australia their preferred study destination for Indonesian clients.

Delegate contact

Kishan Kanuru | Director
k.kanuru@apeiro.edu.au

www.apeiro.edu.au



Central Regional TAFE

Central Regional TAFE is a Western Australian Technical and Further Education (TAFE) College and is part of the TAFE WA network of colleges operating across the State. Central Regional TAFE is a Registered Training Organisation (RTO), meeting the National Standards for RTOs, and harnessing the resources, expertise and capability of its staff in vocational education and training (VET) delivery, to provide quality training.

Central Regional TAFE offers Nationally Recognised Qualifications and skillsets from Certificate I to Advanced Diploma with expertise in aquaculture, maritime, agriculture, horticulture, hospitality, resources, health and early childhood education and care, reflecting the diversity of industries within the regional economy of Western Australia.

The college has nine campuses in three major locations – the coastal city of Geraldton, Kalgoorlie at the centre of Western Australia’s valuable gold mining industry and Northam, at the heart of the agricultural sector of the State. Located in Geraldton, the Batavia Coast Maritime Institute is a state-of-the-art specialist facility for delivery in aquaculture, maritime and fishing operations, conservation and ecosystem management. The college services a geographical area of 1.4m square kms in central Western Australia, a population of 150,000 people, enrolling approximately 10,000 students annually.

Central Regional TAFE emphasises engagement with industry, employers and the community, including First Nations peoples, priding itself on strong relationships that enhance the design and delivery of relevant and outcomes-focused VET programs leading to skills development and attainment of qualifications.

Delegate contact

Joanne Payne | Managing Director
joanne.payne@crtafe.wa.edu.au

www.centralregionaltafe.wa.edu.au



Contempo College

Contempo College is a prestigious institution of vocational education and training, located in the heart of Perth city. The college offers a vibrant and intellectually stimulating environment for students. At Contempo College, the curriculum is designed to blend traditional academic disciplines with contemporary and emerging fields of study. The college primarily focuses on providing high quality education and fostering a conducive learning environment for its students.

Contempo College would focus on establishing strategic partnerships with key players in the international education from various countries. Collaborations with established education agents and partners would help leverage existing market reach and expertise. The college could also engage in research and development initiatives to continuously improve and refine its products and services, while actively participating in industry conferences, exhibitions and networking events to showcase its offerings and build relationships with potential students and partners.

To engage students and promote the courses, Contempo College adopts a multi-faceted approach. This includes targeted marketing campaigns, engaging prospective students through various platforms and hosting informational sessions and workshops. The college also fosters partnerships with industry leaders and organisations to provide industry work placements, guest lectures and practical training opportunities, ensuring that students gain real-world experience in their chosen fields.

Delegate contact

Santy Ramasamy | Chief Executive Officer
santy.ramasamy@contempocollege.edu.au

www.contempocollege.edu.au

Curtin University

Curtin University is Western Australia's largest university, with 58,611 enrolled students across its Australian and international campuses in 2022. Of these, 21 per cent held international citizenship.

Curtin is a globally focused institution that offers a wide range of undergraduate and postgraduate courses in business, humanities, health sciences, resources, engineering and science. A culturally diverse university, Curtin fosters tolerance and encourages the development of career-ready, well-rounded individuals. A combination of first-rate resources, staff and infrastructure makes Curtin a major contributor to tertiary education, both within Australia and internationally.

Curtin has campuses in Australia, Malaysia, Singapore, Dubai and Mauritius. The University's largest campus, Curtin Perth, is in the suburb of Bentley, six kilometres south of the centre of Perth. Curtin has four other sites in the Perth central business district, a campus in east metropolitan Midland and a regional campus in Kalgoorlie.

Delegate contact

Shaun Wellbourne-Wood | Dean ASEAN
shaun.wellbourne-wood@curtin.edu.au

www.curtin.edu.au



Edith Cowan University

Established in 1991 in Western Australia, Edith Cowan University (ECU) provides the ideal learning environment for people who want to reach their potential.

ECU has more than 30,000 undergraduate and postgraduate students. ECU also annually welcomes close to 6,000 international students, originating from more than 100 countries.

ECU's eight Schools collectively deliver more than 250 diverse courses across medical and health sciences, engineering, education, arts and humanities, business and law, nursing and midwifery, science and the Western Australian Academy of Performing Arts.

Courses are offered on three campuses – Joondalup and Mount Lawley in metropolitan Perth and the South West Campus at Bunbury, 200km south of the capital city. ECU also offers a comprehensive suite of online study options.

ECU incorporates the world-renowned Western Australian Academy of Performing Arts, the oldest and most popular School of Education in Western Australia, the largest nursing program in the State, and Kurongkurl Katitjin, the Centre for Australian Indigenous Education and Research.

ECU offers offshore programs in China, Sri Lanka, the United Arab Emirates, Vietnam and Singapore.

Delegate contact

Helen Vella Bonavita | Dean, International Relations
h.vellabonavita@ecu.edu.au

Marija Petrovska | Senior International Adviser
m.petrovska@ecu.edu.au

www.ecu.edu.au



Essemy

Essemy is a specialised organisational development training provider and consultancy supporting clients across both the public and private sectors through Essemy's platform of coaching and learning solutions.

Essemy has three key offerings;

1. Learning & Development Solutions, where organisations are able to 'Choose their Expert' and book expert workshops directly through the Essemy platform
2. Coaching Services, where organisations can choose a coach or a build a panel to support the individual development needs of their people
3. Customised Solutions, where they collaborate with Essemy clients to understand their needs and ensure they engage the right expert, or team of experts to design and deliver bespoke Organisational Development and Learning solutions. Some of these solutions include:
 - Strategic Planning and Risk Management
 - Design of learning & development strategy including values alignment
 - Leadership program and framework development
 - Training Needs Analysis
 - Psychometric and Profile Assessments
 - Program Development
 - Instructional Design/e-learning Development
 - Training Delivery
 - Business Improvement Training and Consulting through Essemy's sister company CI Teams (www.citeams.com.au)

Delegate contact

Dan Batey | Director
danb@essemy.com.au

www.essemy.com.au
www.citeams.com.au



North Metropolitan TAFE

North Metropolitan TAFE (NMT) is Western Australia's largest publicly funded TAFE College. From nine campuses, NMT offer over 400 courses in 70 industry areas to more than 30,000 students a year.

NMT training delivery reflects the State Government's policies and strategic priorities and provides quality training choices to the market. Working with industry and employers, the college uses its knowledge and understanding of changing business needs and contemporary training techniques to provide solutions to meet the current and future skill requirements of individuals, enterprise and the community.

NMT has provided training services to international clients for more than 60 years, delivering training throughout China, the Middle East, Africa and Asia.

NMT can design and implement vocational education and training systems and frameworks, including competency-based training and assessment systems, and quality assurance and improvement systems.

NMT's flexible approach and extensive expertise in training design provides their international partners a diverse range of products including innovative and customised training courses and micro-credentials in a variety of media, including online solutions.

Delegate contact

Brett Dorney | General Manager, Organisational Services
brett.dorney@nmtafe.wa.edu.au

www.northmetrotafe.wa.edu.au



RV Sport

RV Sport is a strategic consulting business. They assist companies in Australia and Asia find solutions to trade, market or commercial challenges. RV Sport specialise in cross-border relationships and connecting clients with the right people, companies or government entities.

Delegate contact

Andrew Vlahov OAM OLY
andrew@binar.org.au

www.binar.org.au

School Curriculum and Standards Authority

The School Curriculum and Standards Authority (SCSA) is the Western Australian Government's statutory authority responsible for the Western Australian curriculum from Kindergarten to Year 12 delivered by schools locally and internationally.

Reporting directly to the Western Australian Minister for Education and the Western Australian Minister for International Education, the SCSA is administered by a board of leading educators with experience in curriculum, assessment, education measurement, school leadership and policy.

In 1987, the SCSA approved its first international school to deliver the Western Australian curriculum. Since then, the SCSA has acquired an appreciation of curriculum delivery internationally by working with approved schools across a range of countries.

SCSA has an established team focused on the curriculum and assessment needs of international schools. The team includes former principals, deputy principals, heads of school/department and senior teachers, all of whom are experienced educators who excel in supporting teachers to achieve the best possible outcomes for their students.

The SCSA cultivates genuine partnerships with international schools to ensure students have the best possible opportunities to achieve their desired outcomes. The SCSA team considers the unique cultural contexts in which international schools operate to support schools in effective implementation of the Western Australian curriculum.

Delegate contact

Pete Byrne | Project Manager, International Education
peter.byrne@scsa.wa.edu.au

www.international-schools.scsa.wa.edu.au



South Regional TAFE

South Regional TAFE is a state provider of high-quality, accredited vocational education and training.

The college has 12 campuses located throughout the South West and Great Southern regions. The college focuses on the delivery of training that is responsive and relevant through professional relationships across commercial sectors, ensuring that training is benchmarked to industry standard.

Working with industry, the college builds the capacity of current and future employees through training and skills recognition that lead to formal qualifications, economic empowerment and prosperity in the region.

This is achieved by combining staff who are passionate about supporting students to achieve their potential and flexible methods of course delivery. The college is proud to have an above-average student satisfaction rating of all public training providers in Western Australia.

Delegate contact

Kathy Keay | Executive Director - Training
kathy.keay@srtafe.wa.edu.au

www.southregionaltafe.wa.edu.au



Stanley College

Stanley College: Empowering Careers, Transforming Futures!

Stanley College, Western Australia's largest independent institute of higher education and vocational training, is revolutionising education with its commitment to student success.

Established in 2008, Stanley College offers diverse courses addressing skills shortages in industries like aged care, childcare, community care, hospitality, IT, social media marketing and English language (ELICOS). The college's integrated approach ensures students are job-ready, leading to high levels of success and making it the top choice for student satisfaction.

With flexible schedules and small classes, students receive personalised attention from experienced faculty staff, gaining practical skills applicable to real-world scenarios. The college's three campuses in Perth provide a truly immersive learning experience.

Stanley College's dedication to excellence has earned it prestigious awards, including the 2022 National Export Award for International Education and Training.

Fostering an inclusive environment, Stanley College offers personalised support to students from over 42 countries. Whether it is for a Certificate or Diploma course, a Bachelor Degree or for Postgraduate studies, Stanley College students are shaping their future and opening doors to endless possibilities.

Join Stanley College today and discover the difference!

Delegate contact

Alberto Tassone | President
alberto@stanleycollege.edu.au

www.highereducation.stanleycollege.edu.au



StudyPerth

StudyPerth is the peak body for international education in Western Australia and counts as its members all of the universities and the majority of vocational and English language colleges in the State.

StudyPerth's vision is for Perth to be recognised as the international education destination of choice, which is achieved by institutions offering students a stimulating education and training experience, alongside an enviable lifestyle in a safe location and enhanced employment and migration opportunities.

Delegate contact

Derryn Belford | Chief Executive Officer
derryn.belford@studyperth.com.au

www.studyperth.com.au



The University of Notre Dame

Notre Dame is a private Catholic University, extending from the West Coast of Australia in the beautiful and historic City of Fremantle, to the North-West town of Broome and across the continent to the heart of Sydney.

The University embraces the ancient and esteemed traditions of Catholic Universities in Europe, North America and 2000 years of the Catholic Intellectual Tradition. They welcome people of all faiths or none-at-all. As an academic community, they welcome open and rigorous enquiry, debate and discussion.

The University has an enrolment of over 12,000 students and offers a comprehensive range of undergraduate and postgraduate programs. They provide students with the theoretical knowledge and professional skills which will empower them to realise their potential, build interconnectedness with all peoples and willingly serve the community through active participation, engagement and reflection.

Delegate contact

Justin de Sousa | National Director (International)
justin.desousa@nd.edu.au

www.notredame.edu.au



The University of Western Australia

The University of Western Australia (UWA) is a public research university located in Perth, Western Australia. Founded in 1911, UWA is the oldest and highest-ranked university in Western Australia. It is a member of the Group of Eight, Australia's eight leading research-intensive universities.

UWA offers a wide range of undergraduate and postgraduate programs across a broad range of disciplines, including arts, science, engineering, medicine, law, business and education. The university has a strong focus on research, and its researchers have made significant contributions in a number of fields, including medicine, physics, chemistry, and environmental science.

UWA is a vibrant and diverse community, with students from over 100 countries. The university offers several opportunities for students to get involved in extracurricular activities, including sports, clubs, and societies.

Delegate contact

Christian Mandalie | Regional Manager
christian.mandalie@uwa.edu.au

Ima Dewi | Senior Regional Manager
ima.dewi@uwa.edu.au

www.uwa.edu.au



Western Australia Academy of Performing Arts

For over 40 years, the Western Australian Academy of Performing Arts (WAAPA) at Edith Cowan University has delivered internationally renowned performing arts training in acting, dance, music, music theatre, performance making, production and design, and arts and cultural management. WAAPA provides the most comprehensive range of performing arts training in Australia and their world-class staff provide rigorous and specialised training of the highest order. WAAPA graduates excel in their chosen professions around the world, confirming the Academy's well-earned reputation. Many well-known actors, dancers, musicians and music theatre stars including Hugh Jackman, Frances O'Connor, Dacre Montgomery, Eddie Perfect and Tim Minchin, have called WAAPA home.

Every year, WAAPA presents over 300 public performances – more productions and diversity than any other arts training institution in Australia. Our dedicated lecturers enable students to hone their skills, master their chosen discipline and prepare them to meet the ever-changing demands of a performing arts career in a competitive global marketplace.

In 2026, WAAPA will move to ECU City, an exciting development that will transform the city of Perth. The new campus will form a world-class Creative Industries, Business and Technology Precinct and feature cutting-edge performance and teaching spaces, delivering an immersive and connected student experience.

Delegate contact

Jennifer Halton | Director, International WAAPA
j.halton@ecu.edu.au

www.waapa.ecu.edu.au



TECHNICAL
VOCATIONAL
EDUCATION
TRAINING

Western Australian Technical Vocational Education Training

The Western Australian Technical, Vocational Education and Training (WA TVET) is a quality consortium of Western Australian institutions brought together with the common goal of sharing capabilities and expertise in the identification and delivery of unique training solutions for the global market.

WA TVET aims to increase the profile of Western Australia's technical, vocational and training sector across the globe through excellence in delivery and provision of outstanding education and professional outcomes.

This will be achieved by the continual identification and management of opportunities where WA TVET will utilise its expertise by:

- attracting international training organisations and businesses to Western Australia
- developing offshore training partnerships to increase the flow of people and skills into Western Australia
- developing customised training solutions in response to client needs through consortiums
- increasing awareness and capability of Western Australia's international training capability
- offering an agile centralised ('one-stop-shop') training and project management service
- providing consultancy services in relation to upskilling and skills development.

Delegate contact

Pankaj Pathak | Director Global Engagement
pankaj.pathak@phoenix.wa.edu.au

www.watvet.com.au



Creative Industries and Digital Economy

Why Indonesia?

Indonesia's creative economy is growing rapidly and is predicted to be one of the country's greatest sources of new employment opportunities in 2024. The sector has been bolstered by an influx of new application, software and e-game developers during the COVID-19 pandemic, and the recent international success of Indonesian digital platforms. Indonesia's growing capabilities and expertise in the creative industries presents an opportunity for Western Australian businesses to collaborate and grow in partnership with Indonesia.

Indonesia has over 215 million internet users and is the largest e-commerce market in Southeast Asia by value. Indonesia is also quickly becoming a major technology hub with strong business appetite for innovative products and a willingness to adopt artificial intelligence solutions. However, it is projected that there will be a shortage of 9 million skilled and semi-skilled ICT workers in Indonesia by 2030. Western Australian ICT, software and cybersecurity companies have an opportunity to engage, collaborate and grow with Indonesia's digital sector.

Why Western Australia?

Western Australia is a world leader in data research and is an emerging hub for technological innovation. The State's digital capabilities are broad and extend from space technology and cyber-security, through to film development and immersive screen technology.

There are strategic and economic benefits that will come from partnering with and investing in Western Australia's creative industries and digital technologies sector:

- creative co-working spaces, accelerator programs, and start-ups
- experience hosting big-screen successes including Red Dog and Paper Planes, and a range of incentives for film development and immersive screen technology
- home to the national Cyber Security Cooperative Research Centre
- well-trained, technologically savvy and highly motivated workforce
- the base for the Australian Space Data Analysis Facility and the Pawsey Supercomputing Centre, which houses the most powerful research supercomputer in the southern hemisphere
- proximity to the Asia-Pacific region and direct connectivity through four international subsea cables which offers low latency connectivity to Singapore, Jakarta, the Middle East and Europe.



TRUSTED ALWAYS

Alcolizer Pty Ltd

Alcolizer Technology, headquartered in Western Australia, is respected around the world for its leading alcohol and other drug testing equipment. They are one of the world's leading manufacturers of alcohol breath testing and drug test devices because the company place equal emphasis on research, development, design, manufacturing and servicing to deliver a complete solution. Alcolizer provides its clients with guidance in emerging trends in alcohol and other drug testing procedures.

Alcoholizer is known for the reliability and quality of its devices, the research and the development that supports them. Alcolizer's capability extends beyond testing. They provide an end-to-end solution, helping their clients navigate the complexities around alcohol and other drug testing.

Alcolizer is a certified Australian manufacturer and delivers services in the following areas:

- Portable and fixed alcohol breathalyser solutions
- Portable drug testing solutions
- Data management solutions
- Managed alcohol and drug testing services

Key customers include:

- State and Federal Australian Police
- Customs, Border Security, Maritime and Aviation
- Mining & Resource, Transport & Logistics, Construction & Infrastructure.

Delegate contact

Roger Hunt | Chief Executive Officer
roger.hunt@alcolizer.com

www.alcolizer.com



Ascend Health

Ascend Health is transforming community healthcare by bridging workforce gaps in disability and aged care services through technology-enabled university-industry connections. Ascend Health's advanced cloud-based software seamlessly links all parties, streamlining administrative processes and elevating the quality of care. With unique workflows and quality control tools, they create an engaging workplace learning environment for students and therapists, ensuring exceptional long-term care for elderly and disabled communities.

Delegate contact

Zachary Nielson | Chief Executive, Managing Director, Physiotherapist
zach@ascendhealthgroup.com.au

www.ascendhealthgroup.com.au



GOLDEN GROUP™

Golden Group

Western Australian owned and operated for over 28 years, Golden Group has become a successful and respected property developer with a \$5 billion portfolio. Golden Group's commitment to delivering outstanding residential master-planned communities and commercial developments remains the driving force behind their culture and approach. The company strives to set new development standards in every project they deliver in Western Australia, Victoria, and Queensland.

One of Golden Group's current largest projects is Burswood Point. Standing proud on the banks of the Swan River adjacent to Perth's new 60,000-seat stadium and internationally renowned Crown Perth resort, the project will be at the heart of Perth's entertainment and sporting precinct.

The development will feature over 100,000sqm of parkland spread across 2.5km of pristine foreshore. Local and international tourists will enjoy landscaped walkways and a scenic boardwalk that follows the river down to Burswood Park, including international brand retails, food and beverage, hotels, commercial spaces, education hub, and entertainment hub. Within the next 12 months, the project will have approximately 500 units of residential, ready to be launched in the market to the value of \$750 million. This will generate job opportunities in the labour market due to the construction and development activities on the site and will attract Indonesian investors into the Western Australian property industry.

Delegate contact

Kevin Ng | Marketing Manager
kevin@goldengroup.com.au

www.goldengroup.com.au



innovative&interactive

Innovative & Interactive Pty Ltd

Innovative & Interactive Pty Ltd is part of the Orient Group of Companies.

The group specialises in providing operational assistance and services to Australian and international companies/individuals with an emphasis on finance, education, healthcare, agribusiness, property, tourism, manufacturing, fire protection & safety and mining industries.

They are invested in and represent the following companies: Bookbot Pty Ltd – An application (APP) to enhance Indonesian children's reading abilities by supporting students in developing strong reading foundations. Bookbot acts as a digital reading tutor, merging speech recognition technology with an extensive reading program designed for school children to attain better literacy outcomes. By offering tools for educators to track a child's reading progress and encourage ongoing growth, Bookbot lays the groundwork for lifelong learning and achievement, designed to support children to learn to speak Indonesian and has created a library of high-quality children's books that use the phonics approach.

Aeyons Pty Ltd – Global online music tuition and training; FST Innovation Pty Ltd – Fire suppression technologies with patented designs for innovative fire sprinklers, valves and suppression systems.

Orient Group and its subsidiaries have offices in Perth, Melbourne, Beijing, Shanghai, Hanoi, Los Angeles, Dubai and London.

Delegate contact

Chris Neil | Managing Director
cpneil@orient-group.org

www.bookbotkids.com



Mapizy Pty Ltd

Mapizy is a cutting-edge geospatial data analytics company that empowers businesses and organisations with powerful insights derived from satellite imagery and artificial intelligence (AI). Their innovative platform provides businesses with comprehensive location-based solutions, empowering them to make informed decisions, optimise operations and foster sustainable growth.

With a focus on Smart Cities and Clean Energy, Mapizy harnesses the potential of geospatial data to tackle urban challenges effectively. Through advanced AI algorithms, they provide accurate and up-to-date information on urban dynamics, environmental changes and asset monitoring. Their services cater to various industries, including urban planning, construction, transportation, and infrastructure management.

Mapizy's user-friendly platform offers easy access to real-time and historical data, enabling clients to analyse trends, predict patterns and improve resource allocation. Their unique offerings include carbon footprint quantification, vegetation monitoring and change detection, aiding businesses in achieving their environmental and sustainability goals.

With an impressive portfolio of clients and partnerships, Mapizy stands at the forefront of geospatial innovation. Backed by a team of expert geospatial scientists and AI specialists, the company continuously pushes the boundaries of data analytics to empower industries worldwide. Whether it is urban planning, environmental management, or optimising logistics, Mapizy's geospatial insights pave the way for smarter, more resilient cities and a sustainable future.

Delegate contact

Mehdi Ravanbakhsh | Chief Executive Officer
mehdi.r@mapizy.com

www.mapizy.com



Red Piranha
unified threat management

Red Piranha Limited

Red Piranha is an Australian-based cybersecurity products and services company. An ISO 27001, ISO 9001 and CREST ANZ certified organisation, headquartered in Perth, Western Australia with a global presence, Red Piranha services both large and small clients and partners across multiple industry sectors.

Red Piranha, a proud member of Team Defence Australia, engineers and manufactures advanced security solutions, products and services that protect against cyber-crime and intrusion attempts, securing data of organisations to meet modern security compliance requirements.

Since Red Piranha's official launch in 2015, Red Piranha has expanded to include over 70 staff located in more than ten countries. Crystal Eye, an ISO 27001 Certified Extended Detection and Response (XDR) platform, and Red Piranha's crown jewel, is designed from the ground up to be simple enough for enterprises of all sizes.

Red Piranha's Crystal Eye Platform provides organisations with 24/7/365 detection and response capabilities, serviced through its global Security Operations Centres.

Named in the "Top 20 Companies to Watch" by Insight Success Magazine, Red Piranha is highly regarded and recognised within the information security sector. The Australian Government invited Red Piranha to join the ASEAN Cyber Security Mission, partnering with AustCyber and the Australian Trade Commission (AusTrade).

Delegate contact

Adam Bennett | Chief Executive Officer
suzanne.mildern@redpiranha.net

www.redpiranha.net



RiskTalk

RiskTalk is a voice-powered application and software that allows workers to complete cumbersome and frustrating safety and risk forms, using their voice instead of writing or typing. RiskTalk greatly improves engagement, productivity, efficiency and safety outcomes, while providing organisations with amazing reporting leveraging artificial intelligence.

Delegate contact

David Press | Director
david@risktalk.com.au

www.risktalk.com.au



Space Angel

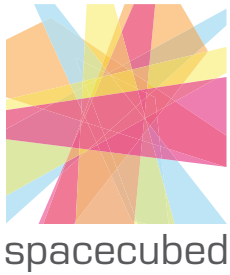
Space Angel is a digital aerospace company that specialises in the development of cutting-edge technology for the space industry from advanced autonomous systems, spacecrafts to digital tools and platforms that improve in-situ space operations and exploration. Space Angel helps to make space more accessible, cost-effective and efficient for government, defence and commercial customers.

Space Angel is establishing world's first green spaceport or rocket launch facility at the southern ranges of Western Australia. This is a state-of-the-art facility that utilises Industrial IoT, renewable energy and sustainable design principles to enable a rocket launch site for commercial, scientific and government space missions featuring solar, hydrogen, battery and wind power, energy-efficient buildings, and water system.

Delegate contact

Ram Kuppusamy | Chief Executive Officer
ram@spaceangel.io

www.spaceangel.io



Spacecubed

Spacecubed enables positive change through its spaces, programs, platform and community. With over 3,000 members, Spacecubed has built a range of spaces across Australia that support different industries and technologies. These spaces provide both facilities and networks to help connect members with new opportunities.

Programs including She Codes, Plus Eight Accelerator and the Innovative Society Initiative have been instrumental in supporting the growth of Western Australia, including supporting women to code, investing in local start-ups and funding new, innovative initiatives.

In order to better enable its community to both collaborate and access spaces, Spacecubed has developed a platform to turn any office into a smart office using augmented reality. This is being developed with members and is used to manage both Spacecubed-owned spaces and partner spaces.

Delegate contact

Brodie McCulloch | Managing Director
brodie@spacecubed.com

www.spacecubed.com



Wynn Media

Wynn Media is content production company based in Perth, Western Australia and London, United Kingdom. A large supporter of launching exciting, emerging talent, the company aims to produce projects fit for international distribution. Wynn Media operates in the film, television, gaming, animation, training and branded sectors from single camera shoots and interviews, through to large scale multi-million-dollar projects.

Catering to both domestic and international production partners and networks, Wynn Media offers logistical, creative and financial management support and solutions across all project stages from development, through production and into a complete post-production pipeline.

Delegate contact

Megan Wynn | Director
megan@wynn-media.com

www.wynn-media.com



Xyber Solutions

Xyber Solutions is a trailblazer in the field of digital transformation. With a track record of providing innovative solutions that have reshaped business landscapes, Xyber Solutions is at the forefront of the tech revolution.

The company leverages cutting-edge technology, data-driven strategies and customer-centric approaches to help businesses navigate the digital age. Their work spans across mining and automotive industries, implementing solutions that enhance operational efficiency, optimize customer experiences, and drive sustainable growth.

As a participant in the Invest and Trade Western Australia mission, Xyber Solutions will represent its expertise and forward-thinking vision on a global stage.

Delegate contact

Jay Wong | Director
jaywong@xybersolutions.com.au

www.xybersolutions.com.au





Tourism

Why Indonesia?

Indonesia remains an important tourism market for Western Australia. In the year ending March 2023, Indonesian visitors to Western Australia had reached almost 45 per cent of pre-COVID levels, with more than 70 per cent comfortable to take an international flight of over four hours, and one in five Indonesian long-haul travellers actively planning to visit Australia for a holiday within the next two years.

Of those visitors, 60 per cent came for a holiday, and 30 per cent visited friends or relatives. Indonesia visitor spend in Western Australia increased by over 40 per cent in the year prior to the pandemic from 2018 to 2019.

The Indonesian tourism market is serviced by multiple aviation carriers flying into Perth, including Singapore Airlines and Citilink. Since June 2023, AirAsia Indonesia commenced a direct flight between Jakarta and Perth four times a week to help further boost inbound tourism to Western Australia.

Why Western Australia?

The top five drivers of destination choice for Indonesians include world-class nature and wildlife; a safe and secure destination; clean cities and good infrastructure; world-class coastlines, beaches and marine wildlife; and friendly citizens offering local hospitality – all of which Western Australia offers in abundance.

In December 2022, Western Australia's new global tourism brand, Walking On A Dream, was launched in Indonesia by the then Minister for Tourism, now Premier, the Hon Roger Cook MLA, inviting Indonesians and other travellers to visit and discover Western Australia's wondrous, otherworldly and dreamlike sights.

Western Australia's five tourism regions collectively encompass what Indonesians seek in a travel experience, including:

- Perth is Australia's sunniest capital, with a CBD bustling with new bars, restaurants and hotels, and one of the world's largest inner-city parks, Kings Park. Perth features 19 pristine metropolitan beaches, is a short ferry ride from Rottnest Island, and is close to the premium wine of the Swan Valley.
- The South West, including Margaret River, is the only premium wine region in Australia that combines world-class cuisine with tall-timber forests, renowned surf breaks and ancient caves. The South West has a six-month whale watching season, plus fishing, rock climbing, abseiling, mountain biking, canoeing and hiking.
- The World Heritage-listed Ningaloo Reef, is Australia's largest fringing reef, which allows visitors to snorkel over coral gardens only metres from the shore, and swim with whale sharks or humpback whales.
- The Kimberley offers authentic Aboriginal guided-tour experiences, ancient rock art, mud crabbing and spear fishing, some of the darkest night skies on Earth and is home to Broome, the pearling capital of Australia.
- Esperance in the Golden Outback, is home to sheltered ice-blue bays, and Lucky Bay – known as Australia's whitest beach, where kangaroos sunbathe on the sand. Esperance is only a scenic flight away from the world-famous pink Lake Hillier.



Batavia Coast Conference Centre

The Batavia Coast Conference Centre is Geraldton and the Midwest's newest conference and event space. The new facility specialises in residential conferences, meetings, seminars and private functions.

The Centre forms part of the award-winning accommodation at The Gerald Apartment Hotel. Featuring four conference rooms and two additional unique event spaces with Geraldton's only roof top bar Old Man and The Sea and Bob's Boutique Bar, the Centre forms a one-stop-shop.

Delegate contact

Rachel Finney | Sales Manager
sales@thegerald.com.au

www.bataviacoastconferencecentre.com.au



Blue Travel

Blue Travel, a Western Australia based Inbound Tour Operator has been handling Indonesian visitors coming to Perth and Western Australia since 1993. Over the years, the company has seen many business cycles, the market evolved and handled thousands of Indonesian visitors ranging from government VIPs, large corporate incentive groups to your average small family going on holidays.

Blue Travel has a deep understanding of Indonesian business culture and social fabric. They work with travel agent partners in-market, acting as the bridge between customers and local suppliers to deliver a memorable and seamless experience for their visitors, with a focus on attention to detail and taking pride in their duty of care.

Delegate contact

Meng Wong | Managing Director
mengw@blueco.com.au

www.blueco.com.au

Business Events Perth

Business Events Perth (BE Perth) is Western Australia's peak body for business events. BE Perth connects meeting, incentive or exhibition planners with Western Australia's amazing venues, extraordinary experiences and world-renowned experts, helping create amazing business events. Also, BE Perth offers funding to help stage national/international business events in Western Australia.

Delegate contact

Alex Ng | Associate Director Business Development - Corporate and Incentive
alexn@bepertth.com

Ellie Kim | Business Development Manager - Corporate and Incentive
ekim@bepertth.com

www.businesseventspertth.com



Caversham Wildlife Park and Zoo

David and Pat own and operate Caversham Wildlife Park (CWP) with their son David and daughter Debbie.

When they purchased the park in 1988, the park housed a small collection of animals and birds on a modest 5 acre (2ha) property. A few years later, the park doubled in size, when the family purchased the adjoining property and the collection started to boom. In May 2003, the family designed and built a new park in Whiteman Park, once again, more than doubling in size.

CWP features about 200 species, and more than 2000 head of animals, birds and reptiles. This impressive collection makes CWP the largest privately owned collection of native wildlife in Western Australia. The park is the premier development of its kind in Western Australia, attracting visitors from all over the world.

CWP pride themselves on their unique interactive experiences with Australia's most interesting animals, without being commercialised. CWP is a world-class attraction whilst maintaining the laid-back Aussie touch.

Visitors receive personalised service by wildlife professionals who are dedicated to exceptional service, ensuring their visitors receive the best opportunities for animal interaction, information and photographs.

Delegate contact

David Thorne | Owner
david@cavershamwildlife.com.au

www.cavershamwildlife.com.au

IHG[®]

HOTELS & RESORTS

IHG Hotels and Resorts

IHG Hotels and Resorts in Western Australia offer something for everyone. From the family vacation to a couple's romantic escape, to the seasoned world traveller expecting a high level of service and luxury. IHG Hotels and Resorts have four hotels and three brands in Perth including InterContinental Perth City Centre, Crowne Plaza Perth, Holiday Inn Perth City Centre, and Holiday Inn West Perth. All hotels are perfectly positioned in desirable locations across the city, making it seamless for travellers to enjoy the very best of this incredible destination.

Delegate contact

Belinda Austen | Director of Sales
belinda.austen@ihg.com

www.ihg.com



Matagarup Zip + Climb

Matagarup Zip + Climb is an adventure attraction located in the heart of Perth. The company offers a thrilling and unique zipline experience for those seeking excitement or an opportunity to challenge themselves.

Climb the iconic Matagarup Bridge, 314-steps up the bridge's main arch to the Sky-View platform, 72 meters above the Swan River. This is no walk up a bridge - this is a true climb. You will be required to shimmy and slide past beams to reach the SkyView Deck - an open-air viewing platform above the river before zip-lining back to home base travelling at up to 75km/hr.

At Matagarup Zip + Climb, safety is their utmost priority. They adhere to strict safety protocols and maintain high-quality equipment to ensure the well-being of guests. Their trained guides are passionate about delivering exceptional customer service and are dedicated to providing a safe and memorable experience for all participants.

Delegate contact

Jen Parker | Manager
admin@zipclimb.com.au

www.zipclimb.com.au



Perth Airport Pty Ltd

Perth Airport is Australia's fourth busiest airport in terms of passenger traffic and operates 24 hours a day, seven days a week, throughout the year.

Pre-COVID (FY19), almost 15 million passengers travelled through Perth Airport serving Western Australia by enhancing tourism, business trade and investment opportunities as well as connecting families and friends.

Perth Airport is a privately held corporation owned by institutional investors, predominately Australian superannuation funds.

Perth Airport is part of a 2,105 hectare estate with sufficient capacity to expand and meet projected commercial aviation demands for the next 40 years and beyond.

Delegate contact

Kate Holsgrove | Acting Chief Executive Officer
kate.holsgrove@perthairport.com.au

Stephanie Juskiewicz | Senior VP Aviation Business Development
stephanie.juskiewicz@perthairport.com.au

www.perthairport.com.au



Pinnacle Travel Group

The Pinnacle Travel Group is Western Australia's premier locally owned and operated tourism business. Coach, train (on Rottnest Island) and ferry services converge to bring you Pinnacle Travel Group, the new group name for ADAMS, Rottnest Fast Ferries and Explore Tours Perth.

Pinnacle Travel Group comprises an unrivalled suite of premium tourism brands encompassing industry leading ferry and coach services along with niche seasonal products; all locally owned and operated and dedicated to strong customer service.

Pinnacle Travel Group consists of the industry leading brands Australian Pinnacle Tours, Pinnacle Coachlines, Rottnest Fast Ferries, Quokka Coaches, Whale Watching Perth, Explore Tours Perth, Lancelin 4x4 Adventures and Integrity Coachlines.

Pinnacle Travel Group is the convenient one-stop tourism solution for sourcing the leading brands in tourism in Western Australia, through a dedicated reservations team in the Perth CBD (Day Tours), Hillarys (Rottnest) and Malaga (Groups/Private Charters/Integrity).

Delegate contact

Graeme Skeggs | Director of Sales and Commercial Partnerships
graeme.skeggs@pinnacletravelgroup.com.au

www.pinnacletravelgroup.com.au



SeaLink Western Australia

SeaLink Marine and Tourism is one of Australia's most dynamic travel companies. SeaLink Western Australia encompasses SeaLink Rottnest Island, Captain Cook Cruises and Swan Valley Tours. In 2022, SeaLink Western Australia earned Gold in the Qantas Australian Tourism Awards as the nation's top Tour and Transport Operator.

Escaping to Wadjemup / Rottnest Island has never been easier with SeaLink's state-of-the-art ferries. The fully accessible vessels offer free Wi-Fi, café and bar facilities and a large outdoor viewing deck. Captain Cook Cruises provide premium service and modern comfort on a range of Swan River Cruises. Join their scenic cruises between Perth / Boorloo and Fremantle / Walyalup, lunch and dinner cruises and gourmet wine cruises to the Swan Valley. Swan Valley Tours has over 20 years of local experience highlighting the areas regional food and wine producers.

SeaLink WA is a one-stop tour and transport operator, connecting guests to brilliant Western Australian experiences and providing a seamless customer journey.

Delegate contact

Paige Myles | Sales and Marketing Manager - WA
paige.myles@sealink.com.au

www.sealink.com.au

SEA WEST



Sea West

Sea West is one of Western Australia's largest marine tour operators. The company delivers unique marine experiences in three beautiful places (Mandurah, Rottnest and Broome), with warm hospitality.

Sea West specialise in premium, immersive local seafood catching cruises where guests catch lobsters which are then prepared and cooked live by an on-board chef. These are enjoyed alongside seven courses of the freshest Western Australian seafood and fine wines, beers or soft drinks.

In Mandurah, Sea West offer their ever-popular wild dolphin watching cruises, showcasing the largest residential dolphin population in Western Australia. They also offer river lunch cruises along the winding, historic Murray River, Giant lunch cruises (visiting the famous Mandurah Giants) and their quirky, cool electric donut boats - self-drive with an on-board barbecue - the ultimate Aussie barbecue experience!

Delegate contact

Myrianthe Riddy | Director
myrianthe@sea-west.com.au

www.sea-west.com.au



Skydive Geronimo WA

Skydive Geronimo WA is a truly unique skydiving experience, proudly offering Australia's only island-based tandem skydive experience over the beautiful Rottnest Island in Western Australia.

They pride themselves on first-class customer service and a 100% safety record. Offering skydive altitudes from 10,000ft, 14,000ft and Australia's highest 15,000ft. Guests enjoy either 35, 60 or 66 seconds of exhilarating free fall. Once the freefall is over, thrill-seekers enjoy 360-degree views of the island during their 5 minute parachute ride, before a soft landing on one of Rottnest Island's pristine beaches.

Delegate contact

Glenn Stutt | Director
glenn@skydivegeronimo.com.au

www.skydivegeronimo.com.au



Soulmate Charters

Soulmate Charter's business is proudly Mandurah owned and operated, hence when they say 'let us show you our backyard', they truly mean it.

Their vision is to give guests the local Mandurah experience, relaxing and enjoying all the natural and man-made wonders of Mandurah's water ways and wildlife.

Soulmate Charter's unique experiences are focused on family and friends spending quality time together.

Their vessel and crew give you a more personalised trip. Soulmate Charters want you to feel like you are on your own vessel without the hassle of operating it, and there is plenty of room to move, relax and take it all in. Soulmate Charter's tours have been based on their experiences and they know you will enjoy it as well.

Let Soulmate Charters show you their backyard and the Mandurah lifestyle surrounded by amazing waterways.

They are an accredited PADI dive boat, Tourism Western Australia Sustainable Tourism Business and Quality Tourism Business.

The company is only a 45 minute drive from Perth city or Airport, their cruises enjoy the heritage listed wetlands and regularly see bottlenose dolphins, canal homes and the breathtaking Mandurah Waterways all within the protected waterways of the Peel-Harvey Estuary, perfect for any weather conditions.

Delegate contact

Rick Robert Gerring | Director/Head Skipper
rick@soulmatecharters.com.au

www.soulmatecharters.com.au



Two Feet & a Heartbeat

Two Feet & a Heartbeat is a Perth-based experiential tourism provider specialising in fully escorted tours. From themed walking tours and progressive dinners, to private cruises and luxurious air safaris, clients get a unique perspective on the landscapes, people, culture, food, history and arts of Western Australia.

At the heart of the experience is their team of highly qualified, local guides who host guests in a professional yet relaxed manner with award-winning itineraries. The company design and deliver creative and unique itineraries to accommodate any group size in Perth and across Western Australia. It's Two Feet & a Heartbeat's local knowledge, established community connections, passion for tourism and ability to think outside the box that sets it apart.

Talk to them about who you would like to impress and let them put together a specialised program of local activities to create an unforgettable experience.

Delegate contact

Ryan Jeffrey Mossny | Director
ryanm@twofeet.com.au

www.twofeet.com.au



VALENTINO

Valentino Holidays

Valentino Holidays Pty Ltd is an Australia registered company which has been established since 1996. They are one of the largest inbound operators in Perth, Western Australia, specialising in tailored made package tours, student programs, golf tours, company team building tours, hotel/apartment reservations and Airport Transfers.

They work with thousands of global travel agent partners annually in which they operate as destination management company/inbound tour operator. Valentino Holidays are always able to offer a very competitive and attractive rate to their agents as they maintain great relationships with all local hoteliers, restaurants and venues. Valentino Holidays are proud to provide their own coaches such as 7, 24, 35 and 55 seaters as well as a limousine with multilingual tour guides. They are well maintained to optimise the best quality service and maintain the highest safety level. Currently, they provide crew member transfers for 10+ airlines.

Delegate contact

Peter Thiam Hock Chin | Managing Director
peter.chin@valentinoholidays.com.au

www.valentinoholidays.com

Government Departments and Business Associations





Chamber of Commerce
and Industry WA

Chamber of Commerce and Industry of Western Australia

The Chamber of Commerce and Industry of Western Australia (CCIWA) is the peak not-for-profit business chamber in Western Australia. Established in 1890, CCIWA supports over 8,000 members to grow their business to make Western Australia the best place to live and do business.

As champions for trade and commerce, they are a strong advocate for business in Western Australia promoting policy agendas that encourage and support business to expand locally and internationally. They provide members with a suite of relevant services including economic insights and policy agendas, connecting business to mining, construction, infrastructure, defence and other major projects through the Industry Capability Network Western Australia.

With access to 16,000 businesses, CCIWA has a deep knowledge and experience of international trade to help business reduce the time, cost, and risk of going global. CCIWA issue almost 75% by volume of the total volume of Certificates of Origin in Western Australia giving the organisation a unique insight into the international diaspora. In addition they are the Australian Government's provider of the Australian Trade Commissions TradeStart programme.

CCIWA partnered with the Western Australian Government, through Invest and Trade Western Australia to launch WAinvestments.com.au, a dedicated investment website showcasing investment ready projects in Western Australia.

Delegate contact

Matt Golds | Chief Operating Officer
matthew.golds@cciwa.com

Michael Carter | Head, International Trade and Investment
michael.carter@cciwa.com

www.cciwa.com



WESTERN AUSTRALIAN

**Government
Schools**

Department of Education

The Western Australian public school system is a major contributor to the State's prosperity and growth as a fair society promoting the wellbeing and participation of all its citizens. More importantly, through its key focus on inclusion, equity and excellence, public schools foster the wellbeing and participation of all students.

The Department of Education delivers high quality public education for primary and secondary school students in more than 850 schools across Western Australia, preparing them for further study in their world-class universities, for training or for work.

The Department is committed to the children and young people of Western Australia; no matter where they live and no matter what their abilities, they will provide them with a quality education that will be a stepping-stone to a full life – a life where they maximise their potential as individuals and as contributing citizens.

The Department has a strong international student program which welcomes students from all over the world. The Department would like to engage further with their near neighbour, Indonesia, to connect students, share expertise and welcome Indonesian students to Western Australia's shores.

Delegate contact

Joe Bontempo | Manager International Education
joe.bontempo@education.wa.edu.au

www.education.gov.au



Department of
**Local Government, Sport
and Cultural Industries**

Department of Local Government, Sport and Cultural Industries

The mission of the Department of Local Government, Sport and Cultural Industries is to enable dynamic and inclusive communities and support the Western Australian economy.

They do this by:

- maintaining a fit for purpose, sound legislative and policy framework that enables efficient and effective services to the community, supported by good governance
- promoting participation and achievement in sport, recreation, culture and arts
- supporting the growth of Western Australia's creative industries
- promoting and enhance the benefits of cultural diversity and social inclusion across all aspects of their community
- celebrating Western Australia's unique Aboriginal cultures through the preservation of history and heritage, and creating the opportunity for the community to engage with Aboriginal arts and cultural experiences in order to foster greater understanding in a contemporary context
- developing and maintain infrastructure to support sporting, cultural and recreational activities across the State ranging from community facilities to museums, galleries, theatres, sports stadium, high performance sports infrastructure and public spaces.

Delegate contact

Shelagh Magadza | Executive Director Culture and the Arts
shelagh.magadza@dlgsc.wa.gov.au

www.dlgsc.wa.gov.au



Government of **Western Australia**
Department of **Mines, Industry Regulation and Safety**

Department of Mines, Industry Regulation and Safety

The Department of Mines, Industry Regulation and Safety supports a safe, fair and responsible future for the Western Australian community, industry, energy and resources sector.

The department's initiatives protect workers and consumers; build a sustainable and responsible resources industry; and support energy transformation and economic growth.

Delegate contact

Kieran Rayney | Assistant Director Electricity Network Regulation
epwa-info@dmirs.wa.gov.au

www.dmirs.wa.gov.au



Department of
**Primary Industries and
Regional Development**

GOVERNMENT OF
WESTERN AUSTRALIA

Department of Primary Industries and Regional Development

The Department of Primary Industries and Regional Development works to protect the sustainability of natural resources and accelerate ongoing economic growth, job creation and regional development.

Western Australia's primary industries – including agriculture, commercial fisheries and aquaculture – provide jobs and exports, and underpin a growing food industry and other agribusinesses. The State's fisheries also support a thriving recreational fishing sector and regional tourism.

An important part of the department's role is to support the growth of strong regional communities that are desirable places to live, work and invest.

Delegate contact

Fiona Goss | Principal Trade Consultant
fiona.goss@dpird.wa.gov.au

www.dpird.wa.gov.au



Government of **Western Australia**
Department of **Training**
and **Workforce Development**

Department of Training and Workforce Development

The Department of Training and Workforce Development manages and coordinates the State's vocational education and training sector by identifying the current and emerging skills needed for Western Australia and managing the investment of public resources to provide quality training delivered via a statewide network of TAFE colleges and publicly funded private training providers.

The department leads agile training and workforce strategies that enable all Western Australians to participate in a highly skilled and diversified economy, and does this by:

- enabling all Western Australians access to training
- lifting participation of Aboriginal people and under-represented groups in training and employment
- growing the supply of skilled workers to sustain the State's economy
- developing skills and capabilities for new and emerging industries
- partnering with TAFE to support their training delivery.

Delegate contact

Brad Jolly | Executive Director Service Delivery
brad.jolly@dtwd.wa.gov.au

www.dtwd.wa.gov.au

Perth USAsia Centre

The Perth USAsia Centre is a leading foreign policy think tank focused on Indo-Pacific strategy. The Centre fosters stronger connections, educates and empowers government, business, academic and civil community to better understand the critical issues facing the region.

Based at The University of Western Australia, they are a non-partisan and not-for profit institution. Through research and educational activities, they strengthen strategic thinking between Australia, the Indo-Pacific, and the United States and engage thought leaders to address challenges and opportunities in the Indo-Pacific region.

Since the Centre's inception in 2013, they have informed a broad and diverse community of over 27,000 at more than 750 events across 25 cities in 10 countries.

Delegate contact

Dr Kate O'Shaughnessy | Research Director
kate.oshaughnessy@perthusasia.edu.au

www.perthusasia.edu.au



Invest & Trade
WESTERN AUSTRALIA

Invest and Trade Western Australia

Established in 2019, Invest and Trade Western Australia acts as Western Australia's 'front door' for investors and exporters, facilitating investment into the State and assisting local industry to access new export markets.

Invest and Trade Western Australia operates an extensive network of investment and trade offices across six regions:

- ASEAN
- China
- India-Gulf
- North East Asia
- United Kingdom/Europe
- The Americas (to be operational in early 2024)

The Invest and Trade Western Australia Perth hub works in partnership with the international offices to support the State's economic diversification agenda and promote Western Australia as a destination to invest, work, study and do business.

Operating as part of the ASEAN regional hub, the Invest and Trade Western Australia Jakarta Office provides the following services:

- advice on the Indonesian and Western Australian markets, and specific trade and investment opportunities
- advice on market-entry strategies
- supports in-market promotion and visits
- facilitates introductions to potential customers and partners.



Invest & Trade
WESTERN AUSTRALIA

Delegate contact

Perth Office

Alistair Jones | A/Director General

directorgeneral@jtsi.wa.gov.au

Simone Spencer | Deputy Director General - Strategy and International Engagement

Daisy Pope | Executive Director – International Engagement, Invest and Trade Western Australia

Dan Holbrook | Executive Director – Investment and Trade Facilitation, Invest and Trade Western Australia

investandtrade@jtsi.wa.gov.au

Tourism WA

Melissa Forbes | Executive Director Marketing

Jakarta Office

Bryce Green | Investment and Trade Commissioner – ASEAN region

Diyas Herrianti | Investment and Trade Director – Jakarta

jakarta.office@jtsi.wa.gov.au

www.investandtrade.wa.gov.au

www.jtsi.wa.gov.au



Western Australian Strategic Publications

[Future State: Accelerating Diversify WA](#)

Building on the Diversify WA economic framework, Future State focuses on the most significant opportunities to drive international investment to support WA's economy. Future State nurtures WA's unique strengths in resources and manufacturing, while targeting diversification opportunities in industries experiencing extraordinary global growth.

[Diversify WA](#)

Diversify WA provides an economic blueprint for collaboration between government, industry and the community, and supports the Western Australian Government's focus on creating secure, quality jobs, growing and diversifying the economy and attracting investment.

[Western Australia's Asian Engagement Strategy 2019-2030](#)

Western Australia's Asian Engagement Strategy 2019-2030 provides a framework for our long-term engagement with key Asian markets and responds to our need to diversify the economy and create skilled jobs for Western Australians.

[Indonesia Market Outlook](#)

The Indonesia Market Outlook provides information for Western Australian businesses seeking to export to, or seeking investment from, Indonesia. This includes in-market opportunities, government activity and the support available from Invest and Trade WA.

[Western Australia's Environmental, Social and Governance \(ESG\) Industry Information Pack](#)

The Western Australian Industry ESG Information Pack has been prepared to inform investment decisions in Western Australia's key industries. It provides a snapshot of Western Australia's industries' contribution to ESG outcomes and aligns these with the United Nations' Sustainable Development Goals.

[Battery and Critical Minerals Prospectus](#)

The Battery and Critical Minerals Prospectus outlines investment opportunities across Western Australia's battery and critical minerals value chains.



Western Australia's Future Battery Industry Strategy

The Future Battery Industry Strategy outlines the Western Australian Government's aims to grow the future battery industry and transform it into a significant source of economic development, diversification, jobs and skills.

Western Australia's Future Battery and Critical Minerals Industries Strategy Update

The Future Battery and Critical Minerals Industries Strategy Update outlines the Western Australian Government's ongoing commitment to the development of the State's future battery and critical minerals industry.

Data Centre Prospectus

The Data Centre Prospectus highlights the State's potential as a hub for data centre operations to global industry and investors.

Western Australia's Innovation Strategy

The Innovation Strategy outlines a 10-year plan to establish Western Australia as a global hub of invention, investment, innovation and impact.

Visit the Indonesia Connect Roadshow 2023 Directory online at Invest and Trade WA to access the below documents and more.





Department of
**Jobs, Tourism, Science
and Innovation**

Contact

Level 11, 1 William Street
Perth, Western Australia, 6000

E: investandtrade@jtsi.wa.gov.au

W: www.jtsi.wa.gov.au
www.investandtrade.wa.gov.au