



The 100MW Challenge Pilot

Are Flexibility Services a reliable and economic alternative to manage customer owned solar generation constraints?

June 2020



Understanding the DSO

(Distribution System Operator)



What is a DSO?

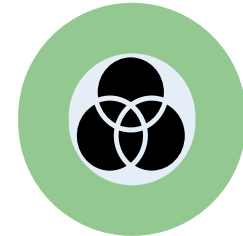
The Distribution System Operator (DSO) is a term used to describe a set of functions that are required to take place for effective network management at the distribution network level.

For these functions to be realised, there are 'key enablers for DSO': material improvements to the foundational building blocks on which smart, flexible networks and DSO function delivery will rely.

These step-change enhancements **will meet user's needs**, and are built on a number of incremental individual technology, data and engineering improvements.



Customer Choice ↑
for non-network solutions



Optimised Investment ↑
in higher voltage networks

From DNSP to DSO

Current network roles

Keep the lights on through effective asset operations

Maintain reliability and security

Fix network if faulty or damaged equipment

Connect customers through new or upgraded networks

Expanding network roles → DSO

Engaging customers & understanding their assets

Promote innovation, flexibility, & alternative solutions

Manage the systems & processes to support neutral markets for more efficient system outcomes

Improve system resilience & security at the local level

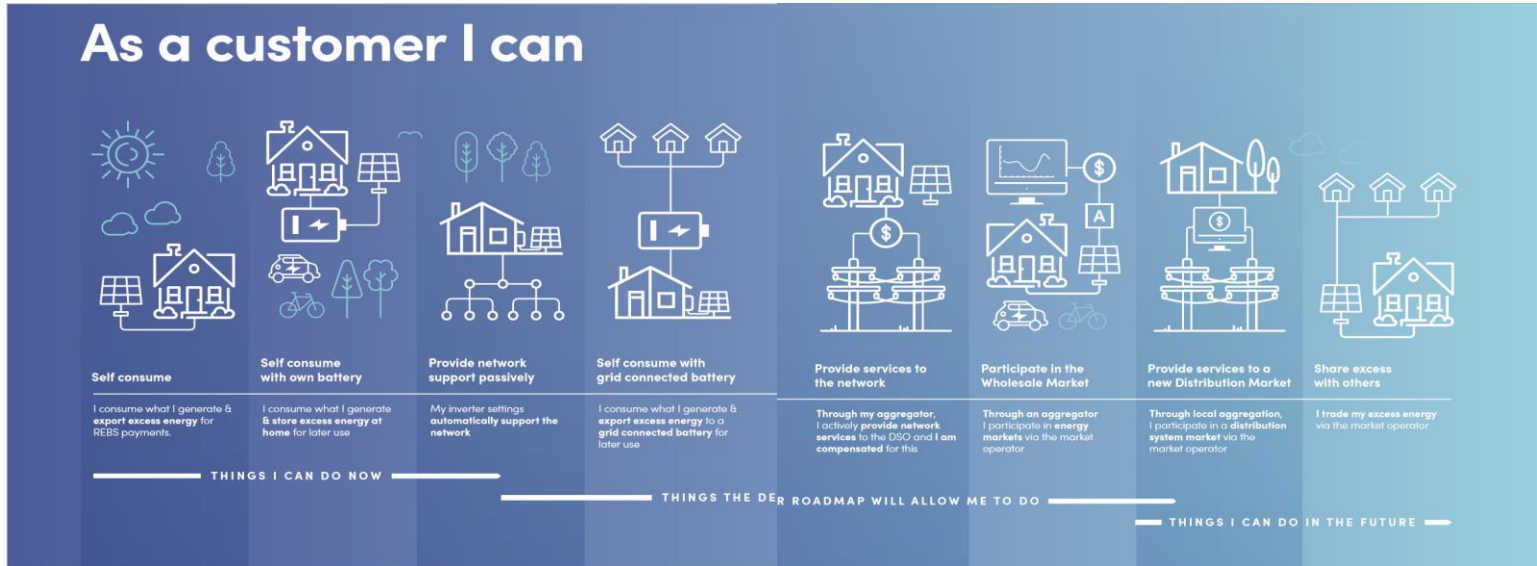
Support / drive competition & efficiency across whole of system

Why DSO?

Enter the Customer.

The evolution from a DNSP to a DSO is essential to driving performance and efficiency from our network and ensure it is fit for purpose and can meet future energy demands of all our customers.

The enhanced DSO capabilities we are developing will enable customers to be both producers and consumers of energy; and will give them the freedom to access other value streams within the transitioning energy system.

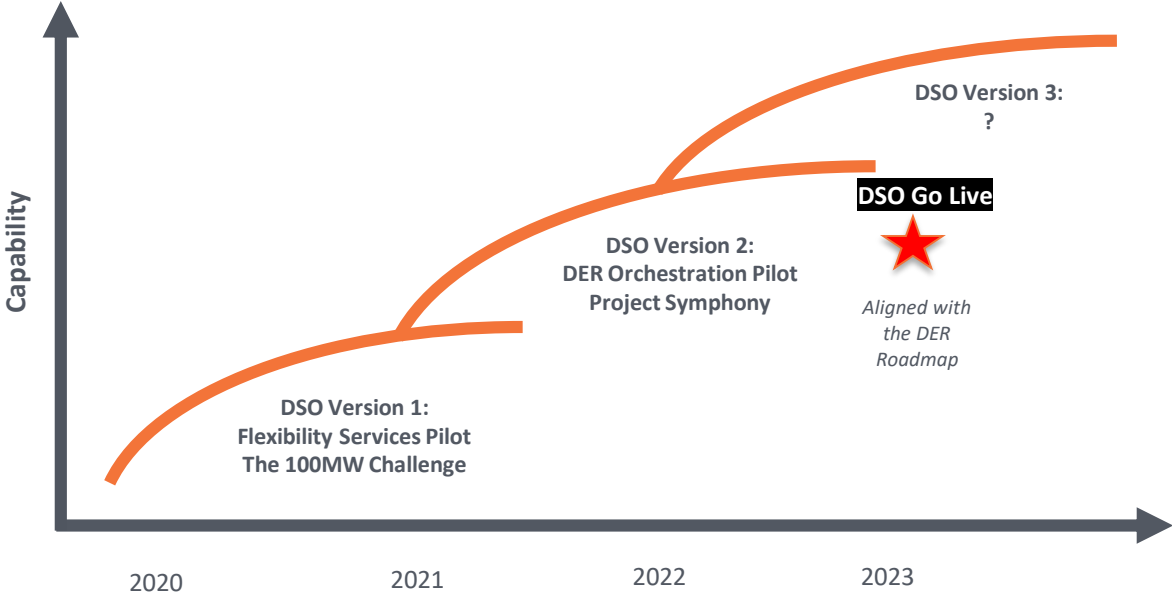


Western Power's DSO Strategy



DSO Capability Roadmap

Aligning with the network constraints, the DER Roadmap 2023 DSO 'Go Live'



DSO Capability Roadmap
Version on Version Over Time

The DSO's DER Management Plan

From a duck



To a platypus



SHORT-TERM

- Operational responses
- Trials of alternative solutions
- No-regrets investments

MEDIUM-TERM

- Traditional responses – reactive support and augmentation
- Larger scale pilots of alternate solutions
- Move understanding forward

LONG-TERM

- Optimised mix of traditional and alternative solutions
- Active control

The DER Roadmap

2020



Distribution Storage

Western Power PowerBank installations commence, providing opportunities for network and customer benefits whilst adding to power system stability



Distribution Network Visibility

Distribution network visibility program commences to enhance the understanding of distribution network power flows and constraints



Inverter Settings & Functionality

SWIS-specific autonomous inverter settings that provide better performance during disturbance events are enabled



Customer Engagement

Customer engagement program commences on challenges and opportunities of the high-DER future

The Energy Transformation Taskforce's DER Roadmap provides an integrated set of actions designed to deliver a future where DER contributes to a safe, reliable and efficient system where all customers can enjoy the benefits of DER.



DSO/DMO

DSO/DMO roles, functions, practical operations, regulatory requirements, as well as costs and benefits have been identified



Grid Response

Investment in grid support technologies (including reactors, storage and voltage control equipment) by Western Power is contributing to maintaining system stability on low demand days



Tariff Pilots

Pilots for alternative tariff structures have commenced, demonstrating value to consumers who can move electricity use to the middle of the day



DER Orchestration Pilot

Pilots for alternative VPP technology and market participation pilot has commenced, testing the incorporation of aggregated DER into the WEM

2021



Distribution Storage

Western Power has identified emerging network needs and has access to network storage services from the market



System Operations

The System Operator's dynamic system modelling adequately incorporates DER and arrangements adequately address power flows during system events



Tariff Pilots

Learnings from tariff pilots are guiding the transition to new pricing, driving system-efficient behaviours and investment in storage that have the potential to lower energy bills



DSO/DMO

Changes to wholesale market arrangements necessary to enable the participation of DER in the WEM via a DER aggregator are introduced



Customer Engagement

Customer engagement program continues



Network Investment Process

An amended Access Code is providing increased opportunities for DER innovators to provide services to Western Power and receive revenue for doing so

2022

DER Roadmap Complete

- DER is being leveraged for value across the supply chain, including to secure the network, and providing value to customers;
- Innovative business models with appropriate licensing are providing value to customers and the system as a whole; and
- The DSO and DMO are coordinating effectively to ensure customers can continue to connect their DER into the future

2024



Distribution Storage

Distribution storage continues to be deployed under a variety of business models and can access value across the supply chain



DSO/DMO

DSO and DMO goes live in the SWIS, with DER able to respond to most network needs as well as be dispatched into the WEM, and be compensated appropriately

2023



DER Orchestration Pilot

A comprehensive VPP technology and market participation pilot has tested the incorporation of aggregated DER into the WEM (including market dispatch and settlement arrangements)



Inverter Settings & Functionality

Communications-linked inverter standards are enabled, providing for DER orchestration and the capability to participate in multiple markets

The Flexibility Services Pilot



Version 1: The Flexibility Services Pilot – FY20

How do we verify that Flexibility Services are a viable service offering of a DSO?



- How can we engage and incentivise C&I customers to manage PV generation or shift/create load to the tune of 100MW to support distribution network constraints?
- Can we contract 100MW worth of flexibility services with both Commercial & Industrial (C&I) customers and aggregators – via bilateral agreements?
- What processes and capability do we need to deliver this initiative within Western Power?



Flexibility Services Explained

Owners of DER will be able to alter their behaviour to minimise conflicts on the network and maximise their potential revenues

1. Energy users and PV generators will sign up for voluntary increases in energy usage, in return for payment by Western Power. Through this model, Western Power will receive the support services it needs to help balance supply and demand and stabilise the distribution grid
2. Western Power are the 'customer' and are buying 'flexibility services' from Commercial and Industrial (C&I) organisations, and channel partners who may represent groups of these organisations
3. Flexibility Services are in the form of load offerings (such as a manufacturing plant, that needs lots of power 'load' to run the plant and can create more load when required) or solar PV offerings - a company solar PV generation that can be managed when required (a site that's producing lots of solar power)



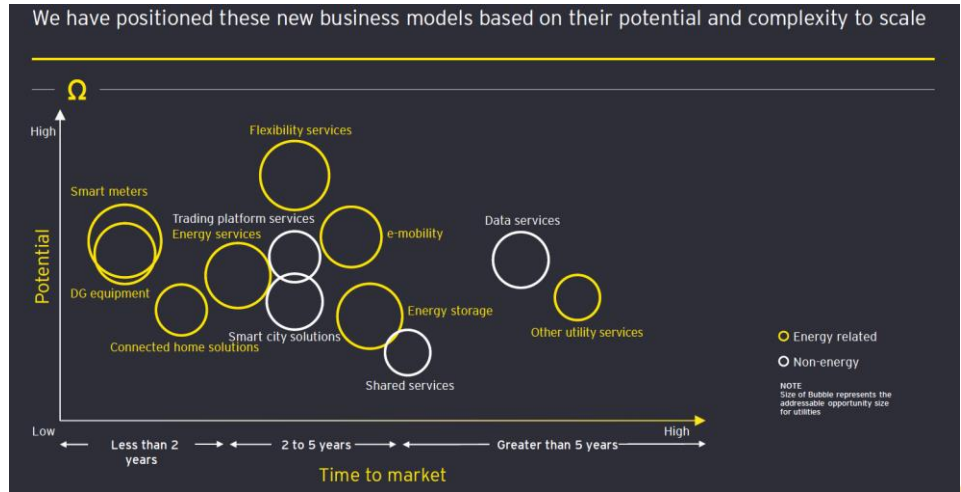
Why Flexibility Services?

Flexibility services can help distribution system operators run more efficiently through controlling power and energy flows across network infrastructure.

As electricity generation becomes much more distributed, much more flexibility will be needed across the distribution network.

This 'flexibility gap' will need to be covered by new flexibility options, some of which will be facilitated by a DSO.

Flexibility Services – A Global Context



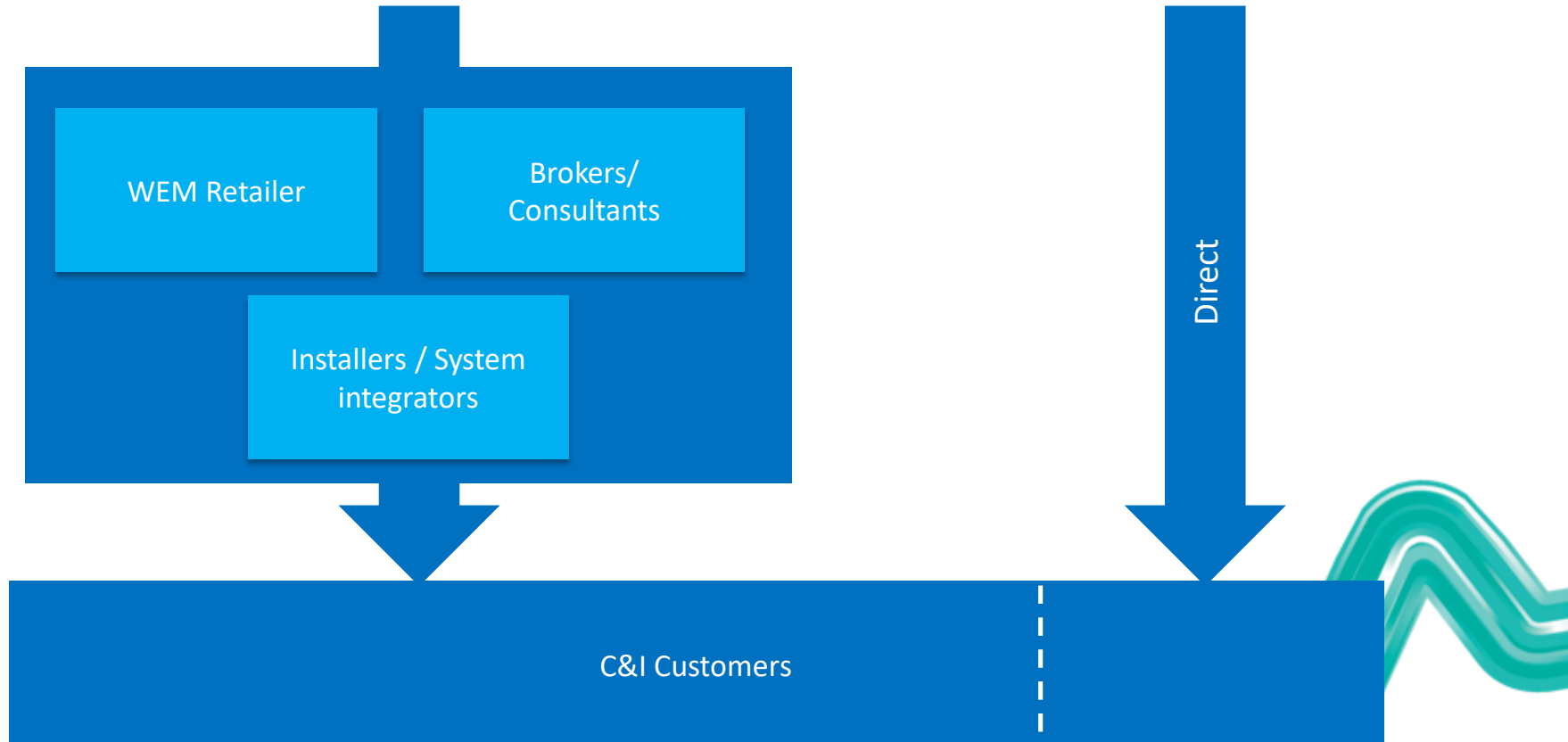
Credit: EY, Dec 2019

Engaging flexibility providers



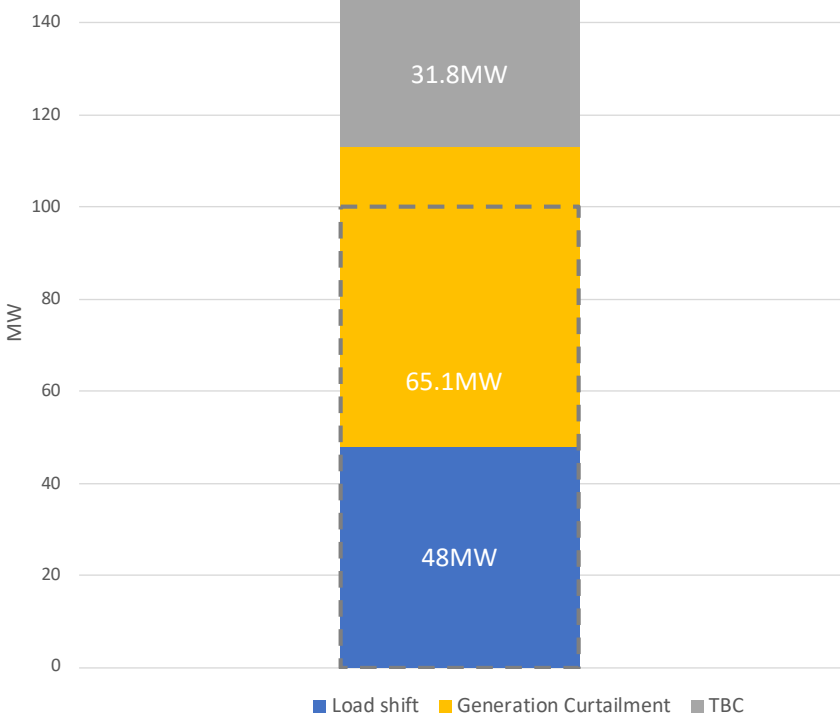
Two-pronged approach to engagement

Leveraging partner relationships with some direct engagement with customers



Customer Pipeline Breakdown (As at May 2020)

Prospective Participants by Load Type



Prospective Participants by Channel

