Employer uses Salary Packaging supplier

to remit payments to Financier

Employer reviews vehicle lease and agrees to make

the payments out of the employee’s salary

Employee seeks approval from Employer to have lease payments made directly from their pre-tax salary



Employee

Financial advice

Financier 1

Employer

Salary Packaging Supplier

**A2**

**A3**

**B1**

**B2**

**B3**

**A1**

**A2**

**A3**

**B1**

**B2**

**B3**

Employee seeks independent financial advice

about commencing salary packaging

Employee engages Financier1 to provide a

vehicle in return for regular payments

**A1**

Employer signs novation and takes on responsibility

for paying the Financier for the lease as above

1 Note that the Salary Packaging suppliers provide in-house Financier services

**Salary Packaging Flow Chart - Novated Leases**