

Welcome. My name is Ro Richardson

I manage the Clean Energy Future Fund with help from Energy Policy WA

Round 3 opened for applications on 21 March and closes 24 June

We are recording the session. The **recording and the slide deck** will be available from our website.

Applicant guidelines already available from website

enda - CEFF R3 Financial Model		
Торіс	Time	
Financial Model Objectives		
Colours and Conventions		
Sequence of Steps		
Project Model Tab	30 mins	
Funding Tab		
Input-Output Explorer Tab		
Other Tabs		
Questions	30 mins	

Financial Model Objectives	
Reasons CEFF uses the financial model	
Looking for "Goldilocks zone" projects	
Clarity on project scope, costs etc.	
Comparable data across applications	
Comparable data across project/technology types (technology agnostic data)	
Assessment of project emissions, energy and financial viability	
Capturing reasoning or sources for each assumption	
To build confidence in the planned project	
As a tool for applicants to optimise their projects	

# **Conventions and Colours**

#### Colour coding

Green is for user input.

Light green is for values with a default, but you can type over.

Peach is for energy.

Grey is for greenhouse gas (CO2 equivalent) emissions.

Gold is for money.

Yellow highlighting is for values typed over a formula.

- All money numbers are excluding GST
- Use the "Justification for assumptions" column

# **Conventions**

There are two copies of the spreadsheet, a **blank template and a worked example**. It is easier to understand the worked example.

The **worked example is not real**. I have chosen input values to give specific outputs. You are responsible for finding your own values.

The **spreadsheet is not locked**. You can **add or delete** rows or columns if needed. You may need to copy formulae from neighbouring cells. You are **free to use it as you wish**.

The **Department of Water and Environmental Regulation takes no responsibility** for any use of this template outside of the Clean Energy Future Fund (CEFF) grant application process.

Use current year Australian dollars excluding GST for all money values.

**Emissions factors** for the relevant grid found here: <u>Australia's emissions projections 2022 - DCCEEW</u> or <u>https://www.dcceew.gov.au/climate-change/publications/national-greenhouse-accounts-factors-2023</u>

If your **project covers two stages**, e.g., Front End Engineering and Design, Financial Investment Decision then construction, I recommend **completing two copies of the spreadsheet**, one for the design step, with outputs and revenue empty, and a second for the proposed commercial scale project. In this case, spread your milestones and grant across both stages.

Sequence of Steps			
	Instructions	Disclaimer and instructions	
		1 Construction or capital costs	
		2 Timing and grant allocation	
	Project Model	3 Operating inputs or costs	
		4 Operating outputs or savings	
		5 Decommissioning	
		6 Net benefits (outputs less inputs)	
		7 Cash flow	
	Funding	8 Funding	
		9 CEFF parameters	
	Input- output Explorer	10 Validation	
		11 Project summary	
		12 Assumptions	
	Other tabs	13 In-kind contributions	
		14 Milestone Table	
		15 Charts	

# The Main Sections – Show in Excel

This section will be a live demo in Excel

If you are reading the slide show after the live presentation, see speaker notes to this slide.

The heading numbers in the speaker notes follow the sections of the spreadsheet.

# **1. CONSTRUCTION OR CAPITAL COSTS**

Talk about left, top, right then bottom components.

Include refurbishment, replacement or performance degradation. (especially solar and batteries).

Explain how the toggles work.

# 2. TIMING AND GRANT ALLOCATION

**Conversion from capacity factor to hours per year** – use your calcs if you have modelled it.

# **3. OPERATING INPUTS OR COSTS**

- Show conversion from hourly to yearly.
- Show toggles in operation.

# 4. OPERATING OUTPUTS OR SAVINGS

Talk about putting in carbon credits

Trade-off, sell green products or sell carbon credits.

# **5. DECOMMISSIONING**

#### 6. NET BENEFITS (OUTPUTS LESS INPUTS)

- Talk about the different emissions savings totals
- Last line ROCE by module

### 7. CASH FLOW

- Misc cashflows manual input (green)
- See cashflows kick in and out as time goes by
- Cumulative cashflow red shows time to simple payback.

#### 8. FUNDING

Show how you will fund the project

#### 9. CEFF PARAMETERS

Summary of scheme parameters – do not change.

#### **10. VALIDATION**

If a value goes red, please provide an explanation.

#### **11. PROJECT SUMMARY**

- Effectively the "outputs" of the spreadsheet.
- Placed next to Assumptions so you can easily see impact of changing assumptions.

# **12. ASSUMPTIONS**

- Talk about override value
- Talk about goal seek
- Example of solar panel North/EW

# **13. IN-KIND CONTRIBUTIONS**

• If you use in-kind costs, you need to support them.

#### **14. MILESTONE TABLE**

- By default this extracts costs and finish dates for each module.
- You can type over it.
- Main purpose is to know timing of grant payments.
- Will be negotiated for the funding agreement if successful.

#### **15. CHARTS**

Visual representation of key data.

Questions		

# Backup slides



- For a project to offer good value for taxpayer money, it must have strong benefits, be likely to succeed with the grant, and need the grant to succeed.
- The benefits match the fund objectives.
- The three **benefits categories are rated and weighted** to get the benefits rating.
- The likelihood of success and need for the grant are assessed as percentages.
- This is like **risk registers** where the impact and likelihood of the risk are multiplied to get risk rating.

# Thank you









