

## Invest & Trade WESTERN AUSTRALIA

## WESTERN AUSTRALIA IT'S LIKE NO OTHER.

# Western Australian Showcase Premium Food and Beverage ThaiFex Anuga 2023



## Welcome

Featuring a diverse range of premium quality food and beverage products, Western Australia offers exceptional taste to the discerning palate of Thai consumers.

As one of the most biodiverse regions in the world, Western Australia produces an incredible array of food and beverages, from delicious fruit and vegetables, fresh meat and seafood, cereals and grains, gourmet products, to award-winning wines and more.

The passion of our growers and producers, combined with the pristine environment, creates high-quality products, recognised around the world for their unique characteristics, often only found in the western part of Australia.

Our agriculture, food and beverage industry is highly innovative and adopts technology to improve productivity, traceability and food safety. The sector has a strong commitment to exporting some of the finest produce available and building long-term relationships with overseas buyers.

With strong links to research and development, and a dedication to biosecurity, Western Australia is well placed to meet growing global demand for premium products, which are sustainably and ethically produced.

An excellent choice for those who appreciate highquality, sustainable, and delicious food.

WESTERN AUSTRAILA. IT'S LIKE NO OTHER.



#### ACKNOWLEDGEMENT OF COUNTRY

The Government of Western Australia acknowledges the traditional custodians throughout Western Australia and their continuing connection to the land, waters, and community. We pay our respects to all members of the Aboriginal communities and their cultures; and Elders both past and present.

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For more Western Australian products visit

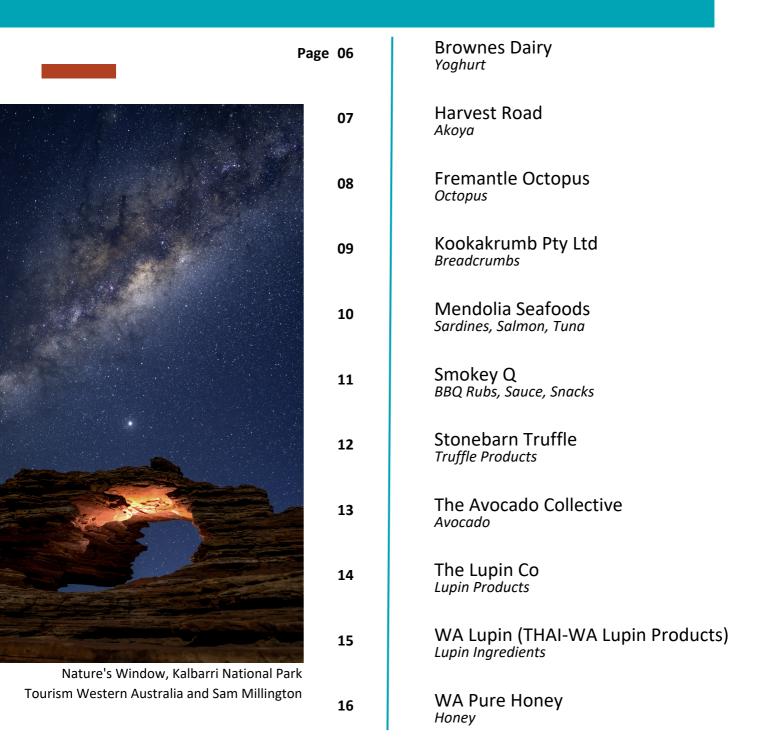
**Western Australian Exporter Directory** 

The Western Australian Exporter
Directory gives you direct access to the
taste of Western Australia.





## **Participating Businesses**





## **Brownes Dairy**



#### **PRODUCTS**

Milk, Yoghurt, Cream, Cultured Products, Cheddar Cheese and Hunt & Brew Single Origin Cold Brew Coffee Drink.

Brownes Dairy is Australia's most iconic and innovative dairy company. Established in 1886, we have been in operation for over 136 years. We create dairy products honouring the same authentic techniques and taste that we have produced for generations. Our all- natural yoghurt is deliciously thick, creamy and abundant in live cultures. Our yoghurt is crafted with the purest, 100% locally sourced fresh milk from the pristine pastures of WA's gourmet South West region. Whether you prefer Natural, authentic Greek Style or fresh fruit flavours, you can enjoy Brownes Dairy yoghurt in convenient pouches, and 170g and 1kg tubs. Enjoy the natural goodness of yoghurt from Australia's oldest dairy.



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### Harvest Road



**PRODUCTS**Akoya Pearl Oyster and Beef

Harvest Road is proudly Western Australian. We grow and market a range of ethically produced high-quality foods across beef, seafood and alternative proteins for consumers and wholesale partners in domestic and export markets. Our vision is to become a world leading food company, recognised for our leadership and contribution to animal welfare and environmental sustainability.

The Leeuwin Coast Akoya is a beautiful, natural treasure that grow native to Western Australia that has a flavour reminiscent of abalone, with the brininess and minerality of an oyster, and an underlying sweetness of a scallop. A versatile and flavoursome ingredient, the Akoya are easy to shuck and lend themselves to a wide range of cooking applications.



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## Fremantle Octopus Pty Ltd



PRODUCTS
Raw, Cooked and Value-Added Octopus
Products



Discover why Fremantle Octopus is the go-to for leading chefs and restaurants around the world. Wild-caught in the pristine waters off the Western Australian coastline – Fremantle Octopus is 100% natural, with no additives or preservatives.

Fremantle Octopus is the largest vertically-integrated MSC-certified sustainable producer of the world's best tasting octopus. The team at Fremantle Octopus manage every facet of the supply chain, from ocean to plate, making it a sustainable favourite among both discerning chefs and home cooks.

Fremantle Octopus uses a world-leading patented 'trigger trap' technology, ensuring that Fremantle Octopus is caught in the most ethical and environmentally sensitive method.

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## Kookakrumb Pty Ltd



**PRODUCTS**Seasoned Breadcrumbs

Based in Western Australia, we are the number one seasoned breadcrumb producer in Australia. Established in 1994, our processing facility is based in Perth. We produce seasoned breadcrumbs in retail packets ideal for supermarkets and bulk packs for food service. We supply the Aldi, Woolworths, Coles and IGA supermarket chains, that is over 4500 supermarkets nationally in Australia, and we export to Singapore and the Middle East. We produce gluten and gluten free breadcrumbs in over ten different flavours.



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## Mendolia Seafoods





**PRODUCTS**Sardines, Salmon, Tuna

Mendolia Seafoods is a company based near Fremantle in Western Australia. The waters off Fremantle are among the richest and most pristine in the world, and the ideal fishery for a business passionate about sustainability and quality.

It is in these waters that Mendolia source their daily catch ready to supply the ever growing local, interstate and international markets with fresh, frozen, chilled, ready to eat, marinated and canned seafood.



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## Smokey Q





#### **PRODUCTS**

BBQ Rubs, BBQ Sauces, Chilli Sauce, Sea Salt Blends, Pork Crackle

Established in 2016 in Perth Western Australia by Paul Lange, Smokey Q have become one of the most recognised brands Australia wide. Smokey Q manufactures premium, value-added food products, comprising a selection of consumer and food service packaged BBQ rub combinations, salt blends and shelf stable sauces.

Smokey Q has become one of the most recognised brands for their premium quality rubs and sauces, through ranging in Costco, Woolworths, and IGA, BCF, Kitchen Warehouse, and specialty stores.

We have developed superior products with bold flavours and perfectly balanced sweetspicy, salty-savoury profiles, exceeding other BBQ rubs or seasoning blends on the market. Our range is always evolving as we discover new and exciting flavours to share with you.

#### CONTACT DETAILS



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smokeyq

### Stonebarn



#### **PRODUCTS**

Premium Périgord Black Truffles and Gourmet Truffle Products, including Truffle Oil, Salt, Honey, Beer and Condiments

Established in 2004 by Dion and Sharon Rangé, Stonebarn is a large commercial truffle producer in the Western Australian food and wine region of Manjimup, the heart of Australian truffle country.

Stonebarn produces black winter French Perigord (tuber melanosporum), which is the most expensive black truffle available on the market. All of Stonebarn's truffle products are also manufactured in a HACCP certified production facility.

In 2018, Stonebarn Truffles were awarded with a Gold Medal by the Australian Food Awards.

In 2020, Stonebarn was awarded the International Trade Aware at the Belmont & Western Australian Small Business Awards.



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## The Avocado Collective



**PRODUCTS**Fresh Australian Hass avocados

The Avocado Collective was founded with the mission to be the leader in fresh Hass avocado exports from Australia. Supporting over 70 growers across Western Australia offering a range of essential industry services including packing, marketing, and exporting from our state of the art facility, we ensure that our customers receive the best, freshest, safest avocados available. The Avocado Collective is owned by a group of avocado growers and together we represent and pack over 60% of Western Australia's Hass crop.



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## The Lupin Co

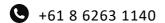


#### PRODUCTS

Lupin/Lupin-Based Products Including Flour, Flakes, Dal, Pasta/Noodles, Cookie Mix and Bread Crumbs.

The Lupin Co is a privately owned Australian company based at their Bullsbrook factory. The business was started in 2016 and is vertically integrated to Lupin-growing farms from which 'single origin', non-bitter, Australian Sweet Lupins are transported on a 'just in time' basis to the factory for food manufacturing. As ready to cook foods, The Lupin Co offers a range of in-sauce cook keto pasta at 40% protein with 4% carbohydrate and a cook time of less than 3 minutes. They also make fermented lupin tempeh, all manufactured at their own factory. The Lupin Co's philosophy is built on a platform of high quality certifications to support offering high protein (40%), low carbohydrate (4%), high dietary fibre (38%) food products as a clean label product with no chemical additives at all. As an export partner to many countries for some years, The Lupin Co holds accreditations including HACCP (in transition to BRC), Halal, Kosher, Gluten-free, and is USFDA, and non-GMO Verified Project accredited.

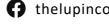
#### CONTACT DETAILS



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# WA Lupin (THAI-WA Lupin Products)



#### **PRODUCTS**

Plant-Protein Lupin Ingredients and Premium Healthy Lupin Snacks

The THAI-WA Lupin Products Co.Ltd is a jointly owned company between Thai and Western Australian business partners and lupin farmers through long-term business relationships, and cooperation between Thailand and Western Australia.

We aim to serve the consumers with plant-based, high protein Lupin product range according to the future premium consumer trends of focusing on superfoods and plant-based protein. Our vision is to "Take Lupins to the World".





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## WA Pure Honey



**PRODUCTS**Honey, Honeycomb, Bee Pollen

WA Pure Honey is a Western Australian based beekeeping business. Our bees create honey, honeycomb and other products from the amazingly diverse and remote forest regions of WA.

Our business is low impact, socially valuable and helping to create quality food, pollinate crops and flowers, protect the health and longevity of bees, support the beekeeping industry and produce some of Australia's best honey.





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Bakery



**Beverages** 



Condiments, preserves, dressings



Confectionery



Dairy



Fruit



Grains, pulses, oilseeds



Honey



Meat



Oils



Ready to eat



Seafood



**Snack foods** 



Vegetables



**Animal feed** 









The Western Australian Showcase of premium food and beverage is a collaborative project brought to you by the Western Australian Government.

#### **Important disclaimer**

The Chief Executive Officer of the Department of Primary Industries and Regional Development and the State of Western Australia accept no liability whatsoever by reason of negligence or otherwise arising from the use of release of this information or any part of it.

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