



Invest & Trade
WESTERN AUSTRALIA

Western Australian Showcase Premium Food and Beverage Gulfood 2023



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For more Western Australian products;
[Western Australian Exporter directory](#). The
Western Australian Exporter Directory gives
you direct access to the taste of Western
Australia.



Western Australia: renowned for quality

As one of the most biodiverse regions in the world, Western Australia produces an incredible array of food and beverages, from delicious fruit and vegetables, fresh meat and seafood, cereals and grains, gourmet products, to award-winning wines and more.

The passion of our growers and producers, combined with the pristine environment, creates high-quality products, recognised around the world for their unique characteristics, often only found in the western part of Australia.

Our agriculture, food and beverage industry is highly innovative and adopts technology to improve productivity and traceability. The sector has a strong commitment to exporting some of the finest produce available and building long-term relationships with overseas buyers.

With strong links to research and development and a dedication to biosecurity, Western Australia is well placed to meet the growing global demand for premium products, which are sustainably and ethically produced.



Western Australia Premium Food and Beverage Stand S-368

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Other participating WA Companies

Company	Product	Stand
Center West Exports	Vegetables	S-360 (AusVeg)
Fewster's Farm Honey	Honey	N/A
Harvey Beef	Meat – Beef	N/A
Hunt and Brew	Coffee and Dairy	S-K59
Patane Produce	Vegetables	S-360 (AusVeg)
The Avocado Collective	Fruit – Avocado	S-308 (Australian Avocados)
V & V Walsh	Meat – Beef / Lamb	B4-47 (BandH Global Foods)
WA Farm Direct	Fruit	N/A
West Australian Corn Growers	Vegetables	S-360 (AusVeg)
WAMMCO International	Meat - Lamb	G3-38
Pardoo Beef Corporation	Meat - Beef	A4-36

A Buzz from the Bees



Products

Honey, honeycomb, skin-care balms.

Founded in 2010, A Buzz from the Bees is owned and run by second generation beekeeper Kim Cheeseman, bringing over 45 years of experience in beekeeping.

We produce a range of premium Western Australian honey, honeycomb and all-natural skin care balms for the health conscious and sustainability minded consumer.

Our products are 100% pure and natural, containing no additives or preservatives. Sustainably sourced from healthy hives in pristine, unpolluted and disease-free locations, unique throughout Western Australia.

Our honey has one of the highest antibacterial ratings globally, independently tested to exceed TA30+. This outperforms many existing products and rivals the globally recognised properties of Manuka honey.

We also provide a range of premium skin care balm products, manufactured locally in our B-QUAL certified production facility, based on a proprietary blend of Jarrah honey, olive oil and beeswax.

Our skin care balm products are also 100% natural and non-allergenic; scientifically tested and medically proven as a Class 1 medical device (ARTG 184416).

Paraffin free, with no benzoates, alcohol or other added chemicals, they are 100% safe for sensitive skin types including babies and infants, the elderly or infirmed. Suitable for use as a moisturiser, skin conditioner, barrier cream, to sooth, protect cracked or dry skin, minor cuts, abrasions, burns, rashes (including nappy rash), also conditions such as psoriasis, eczema and ichthyosis.

We look forward to sharing a piece of Western Australian natural goodness with the world.

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BuzzBeesAU



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Australian Global Exports



Products

Vegetables: carrot, onion, potato, +10 others.

Fruits: stonefruit, strawberries, mandarins, oranges, +17 others.

For over two decades, Australian Global Exports has been providing the finest in fresh fruits and vegetables to clients throughout the world. We are a family owned and run business, with a vast network of growers and suppliers here in Western Australia, and throughout the rest of the country.

We supply a vast range of produce from carrots, onions, potatoes, through to stone fruit, strawberries and citrus. We are experts in all facets of export logistics with the right knowledge to ensure that the best quality possible arrives to our partners.

We understand the importance of quality, innovation and food safety as integral pillars of our customers' success. With our strong network of growers, processors and in-market distributors sharing the same commitment to service excellence, Australian Global Exports is the reliable choice.

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Black Barley Australia



Products

Black barley

Since 2018 at Black Barley Australia (BBA) we have been growing the special barley grain on our family farm in New Norcia, Western Australia as well as through contract organic growers.

BBA are in constant pursuit of regenerative and organic farming methods. This year, 100% percent of our production will have organic classification with Southern Cross Organic Certification (Aust.) We are currently seeking opportunity to expand our reach into the United Arab Emirates market.

Black Barley is a national 'Delicious Produce Award' winning ancient grain with origins from Ethiopia.

Black barley is a wholefood grain and contains one of the highest protein levels of all grains. It has a beautiful nutty taste and a wonderfully chewy texture and is well positioned for the emerging plant-based protein market. It's a versatile grain that can accompany many contemporary dishes in grain salads, braises, soups and stocks.

The health benefits of the ancient grain are believed to include cardiovascular wellbeing. Its antioxidant qualities have high anti-cancer capabilities and great for stomach flora. Most of all it is incredibly flavoursome.

The grain was meticulously sourced from university seed banks and is now grown on our family farm in New Norcia and Beverley Western Australia. Our vision is to make black barley gain its reputation as a healthy culinary necessity.


Our Black Barley graces the tables of many of Australia's most beautiful and prestigious restaurants such as: - *Bennelong, Quay, Cumulus ins, Cumulus up, Ides, Poly* and

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Catalano's Seafood



Products

Fish varieties, lobster, scallops, wild-caught prawns

Catalano Seafoods Pty Ltd is public listed company on the Australian Stock Exchange, born from a 52-year family business pedigree. Its primary base is a multi-specie seafood processing facility based in Perth Western Australia.

The company operates three primary business divisions

- Retail seafood category solutions to supermarkets
- Contract processing for fishing and aquaculture companies
- Trading – Export & Import

The company's capability and operational accreditations encompass, processing and packaging of a wide range of seafood products, both for its supermarket distribution and production of propriety brands developed for fishing and aquaculture companies.

The three divisions are primary drivers to its export strategy with a focus on the supermarket sector. Catalano's offers the unique service of consolidating an "Australian Seafood Management Solution" - essentially a one stop "Australian Kit" and a point of difference in the international category of the Seafood Department.

The company works strategically with its clients to source and develop a balanced range according to its demographics. With an ethos of "Proactive, Agile and Flexible" we partner with our clients to deliver results.

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catalanoseafood



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Coastal Crunch



Products

Lupin based cereals, snacks and grocery products. Protein crunch granola, flavoured protein crumbs, protein bars, sweet slices and biscuits.

Coastal Crunch is on a mission to create 'healthy eats for a healthy planet'. It's a simple philosophy that guides us in everything we do. We believe that eating tasty food, made from wholesome locally grown ingredients, is good for the planet.

Our products are unique and innovative – taking a special Western Australian ingredient and turning it into truly delicious granolas and snacks - designed with care, taste, nutrition and the environment in mind.

We use only gluten free ingredients and try to source from as close to home as possible. 100% of our Lupin is grown right here in Western Australia.

We're trying to make a positive impact on our environment and be as sustainable as we can. Our 320g Protein Crunch range is now packaged in recyclable packaging that can be disposed of in regular recycling bins.

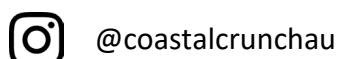
We want to give you products that you can feel good about enjoying!

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Dorper Lamb



Products

Dorper lamb, Wagyu beef,
Angus beef

Dorper Lamb Pty Ltd was established by Graeme and Nina Howie in 2005. Our vision was and still is to create a true 'paddock to plate' operation, bringing prime, sustainably farmed Western Australian Dorper Lamb to kitchens and dining rooms the world over.

Dorper Lamb is highly regarded as a meat producing breed, with high quality lamb carcase, excellent conformation and fat distribution – ensuring tenderness and superior flavour, making for great tasting lamb. Dorper Lamb is produced with Halal certification.

From humble beginnings feeding discerning family and friends, we're now supplying food retailers, restauranteurs and home cooks across Australia and around the world (we are export accredited and HACCP-approved). Our home base is in Perth Western Australia and we export to markets in the United States, Middle East, Singapore and throughout South-East Asia.

Dorper Lamb is supplied by both Air and Sea / Chilled and Frozen.

We're fussy about the way our lamb is farmed, so we produce our own Dorper Lamb in the South-West of Western Australia and partner with farmers who make animal welfare a priority and farm their animals sustainably.

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DorperLambWA



@dorperlambwa



Forest Fresh Honey



Products

Honey, honeycomb, honey soap

Forest Fresh is family business supplying highest quality bioactive and medicinal honeys sourced from the pristine native forests of southern Western Australia. These high value products appeal to a wide demographic of consumers content to pay a premium price knowing the honeys deliver both health benefits and a pleasurable consumption experience.

All Forest Fresh honey is ethically and sustainably produced by beekeepers of at least second generation expertise. But it is our proprietary, practical and analysis based selection process and quality guarantees that sets us apart from others. Forest Fresh specialise in Jarrah honey and we confidently claim to supply only above average and exceptional quality varieties including our Platinum TA50+. However, we also supply other varieties of bioactive honeys including Marri, Yarri and Red Bell that are subject to the same rigorous selection process.

We believe that our success can only be achieved with the success of our customers. We work with our customers to enhance their sales and profitability by:

- Offering competitive prices,
- Supplying consistently the highest quality honeys, which includes the industry first “Crystallization Free Guarantee” for our Jarrah honey (conditions apply).
- Providing marketing and sales assistance, including imagery and social media content to ensure our customers have the resources needed to make high value sales.

We supply individual SKU in a range of customer friendly sizes and packaging to suit all retail purchasing preferences, plus a range of elegant, multi-honey gift packs targeted at a variety of gifting events and consumers. We are also happy to supply some varieties in bulk or OEM.

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Fremantle Octopus Pty Ltd



Products

Raw, cooked and value-added octopus products

Fremantle Octopus is Australia's leading fully integrated octopus fishing, processing, distribution, and export company. Fremantle Octopus has been operating since 2000 and controls 42% of all the fishing licence units in the Western Australian Octopus Managed Fishery.

Everything that we catch is collected by our own vehicles and processed by our trained staff at our world class facility that was purpose built in 2018 in O'Connor Western Australia. We fish and process 356 days of the year which has great benefits for customers looking for a guaranteed supply chain 12 months of the year.

The Western Australian Octopus fishery became MSC certified on the 31 of October 2019 and Fremantle Octopus received our Chain of Custody certification on the 14 November 2019. Department of Primary Industries and Regional Development in Western Australia reported that our fishery in WA has a sustainable catch growth capacity of 5-10 times current activity.

Fremantle Octopus is a unique product as the species, we catch, and process is only found and commercially fished in Western Australia. Western Rock Octopus is regarded as the best in the world because of the quality and colour of its flesh when cooked. The succulent flavour and texture of this octopus has to do with its diet of green lip and brown lip abalone, rock lobster, blue swimmer crabs, prawns, scallops and small fish.

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Geraldton Fishermen's Co-operative



Products

Live, frozen and processed western rock lobster

Geraldton Fishermen's Cooperative started their business 70 years ago in 1950. Built upon the sweat of the company's forerunners, Geraldton Fishermen's Cooperative has grown to become Australia's largest wild-caught Rock Lobster exporter, occupying approximately 70% or 5000 tonnes of the industry's annual quota. The sheer volume combined with the year-round fishing season has placed Geraldton Fishermen's Cooperative in a unique position to deliver year-round supply to its customers.

Unlike traditional companies, Geraldton Fishermen's Cooperative is 100% fishermen-owned, which means customers who buy from Geraldton Fishermen's Cooperative buy directly from the fishers themselves.

As the world's first fishery to be certified as sustainable by MSC over 20 years ago, Geraldton Fishermen's Cooperative remains a world leader in sustainable fishing practices. The cooperative's dedication to continuous improvement has won the Brolos branded lobster, Geraldton Fishermen's Cooperative's flagship brand, a reputation for superior quality.

Year-round supply, truly boat-to-plate, and quality excellence make Geraldton Fishermen's Cooperative your finest supplier of choice for wild-caught rock lobster.

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Established 1950

**GERALDTON
FISHERMEN'S
CO-OPERATIVE**

Rock Lobster Exporters

Golden Boronia



Products

Nougat

Golden Boronia was incorporated in 1989. It is an Australian family-owned company, and it endeavours to produce Nougat to a standard of quality that is matched by none.

Quality control throughout our state-of-the-art production system ensures the finest Nougat in the world.

Our facilities are audited to HACCP standards and have been certified by GFSA.

Golden Boronia Nougat is made with the natural goodness of Australian almonds and honey. The result is delightfully tasty nougat with a tantalizing aroma that is locked in until the very last minute. This quality, richly textured confectionary breaks all the traditional boundaries of taste.

Golden Boronia Nougat is delicious on its own and also goes well with a cup of tea or coffee. It is cholesterol free and zero trans-fat.

Always recognise the golden crown for premium quality nougat.

Our merchandise range includes gift boxes, retail bags of 100g, 250g, 500g, and 1kg and granulated nougat for dessert or ice cream topping.

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Honey Wholesale



Products

Honey, honeycomb, bee pollen, beeswax, propolis

We are the leading provider of high-quality bee-based products from Australia. We are the only specialist honey-bee product buyers' agent in Australia, acting on your behalf to get you the best possible outcome. We can deliver under our own brand, Australian Wildflower, your own Private Label, or in bulk as an ingredient for food or cosmetics.

We understand the importance of sourcing to your desired specifications, that's why we offer full flexibility on packaging and quantities to distinguish your product and improve your shelf presence. With our deep industry knowledge and extensive network of beekeepers (over 40) and access to 5 packing facilities including Certified Organic and Halal Certified facilities, we can provide lower costs through competitive tenders.

Consumers are preferencing holistic wellness from natural products. Honey-bee products are a science-backed source of natural functional ingredients that prevent illnesses and imbalances. Moreover, Western Australia's bee industry is notable for having some of the cleanest honey in the world. We can ensure minimal intervention to your honey and that it is extracted raw so that it retains its balance of life supporting vitamins, minerals, prebiotics and active enzymes. We can also source produce by varietal, bioactivity and location.

We are well aware of your need for traceability, that's why we ensure compliance with your quality and safety standards and provide audit and supply chain traceability (including independent QA laboratory testing). We also manage the export process including securing all accreditation and certificates for import. These refined systems optimize your purchasing and save you time.

We are excited to share the unique flavours and benefits of honey with the Middle Eastern market. Please contact us at info@honeywholesale.com.au for more information on how we can help you import the finest honeys from Australia.

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[honeywholesale.com.au](https://www.facebook.com/honeywholesale.com.au)



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HoneyWholesale

Honey For Life



Products

Honey, pollen, beeswax

At Honey For Life we are committed to making honey that is raw, organic and served in its purest form, with as little human interaction as possible. The way nature intended.

With some of the most beautiful and untouched forests in the world right here in Western Australia, we're lucky to have the opportunity to create some of Australia's most sought-after honey, including active Jarrah, Karri and Marri.

These varieties are all unique to Western Australia's South-West region, and we feel so proud to share them with you.

Since late 2016, our humble honey company has been hard at work establishing Manuka honey plantations on regenerated farmland across Western Australia's South-West region. We're continually increasing our area under plantation year-by-year, aiming to become one of Australia's leading suppliers of Manuka honey and specialty mono-floral honey in the near future.

You may have noticed we talk about Total Activity (TA) a lot, as it is a huge driving force behind our approach to producing organic, delicious honey. All of our honey goes through testing to determine the 'TA rating. TA refers to the honey's anti-microbial quality, meaning its ability to fight against nasty bacteria. The higher the TA rating, the stronger the antibacterial qualities. Most of our honeys are active with ratings above TA35+, so not only are they delicious but good for you as well - who doesn't love that!

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HONEY FOR LIFE

Keep Keto



Products

Keto biscuits

Keep Keto was founded in 2017 by pharmacist and medical scientist, Katherine Kwee, who strives to help women who want to heal their body and keep the weight off but also enjoy delicious snacks! At Keep Keto, we care about what goes into our food – we use real food ingredients that are nutritious so it's easy for you to look good and feel great. We create delicious, guilt-free keto snacks that suit a range of diets and provide practical resources to inspire women to stay healthy with minimal effort. With Keep Keto, you've got this!

Our company is a Western Australian (WA) based manufacturer and our products are low carb, keto, gluten free and refined sugar free. We aim to be a global supplier of quality keto snacks. Currently, our domestic market has distribution in Western Australia, Victoria, New South Wales and Queensland. Our global presence is in New Zealand, South Korea and in the Middle East and we are going to expand even more.

At Keep Keto, we take pride in product development. We source the best quality ingredients to properly formulate our food to suit the low carb, keto diets while maintaining versatility across a range of other dietaries.

Our vegan range includes keto crackers in Salt and Pepper, Garlic Bread and Sweet Chilli flavour, a sugar free Roasted Capsicum & Chilli Relish and Strawberry & Chia Seed Jam.

The crackers are our signature products. They are wheat-free and we use Australian almonds to create these nutritious, crunchy, healthier alternative to traditional crackers.

Contact Details

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Natural Vanilla Store



Products:

Vanilla extract, paste, seed paste, ground powder and pods (all halal)

Natural Vanilla Store is a family owned and operated specialist vanilla product manufacturer and international distributor of premium quality vanilla products.

Our focus is creating high calibre vanilla products with an emphasis on all natural ingredients and superior vanilla flavours.

Our manufacturing facility, located in O'Connor, Western Australia, is where we create our all-natural products which are preservative, gluten and GMO free plus Halal and Kosher certified.

We are a unique producer having both gourmet and bulk selections that we supply direct to consumers and also wholesale customers. A brief description of our premium vanilla extract and paste is as follows:

- Vanilla Extract Alcohol Free (Halal): A premium quality vanilla extract created from infused single origin vanilla pods using an alcohol-free technique that is ideal for permeating intense vanilla flavours in baked goods, desserts and beverages.
- Vanilla Paste Alcohol Free (Halal): An intense flavoured vanilla paste created from single origin pressed vanilla pods that uses an alcohol-free technique to produce a premium vanilla paste with an aesthetic appearance of abundant vanilla seeds.

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naturalvanillastore



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**NATURAL
VANILLA**

Stonebarn



Products

Périgord black truffles and gourmet truffle products, including truffle oil, salt, honey, beer and condiments

Established in 2004 by Dion and Sharon Rangé, Stonebarn is a large commercial truffle producer in the Western Australian food and wine region of Manjimup, the heart of Australian truffle country.

Having found their very first Stonebarn truffle in June 2010, Stonebarn now produces black winter French Périgord truffle (*Tuber melanosporum*) grown on their property, which boasts more than 2,000 truffle producing trees.

Stonebarn truffles have been described as earthy, the floor of the forest, damp earth, roasted dry fruits and chocolate, with a memorable aroma and lingering aftertaste.

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stonebarnlodge



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STONEBARN
Manjimup

The Bee Firm



Products

Honey-based beverages

The Bee Firm was founded in 2017. Just one year later they were awarded the Economic Development Award by the Western Australian Department of Primary Industries and Regional Development for innovation of new products containing Aboriginal ingredients and indirectly creating jobs within remote communities.

Their journey:

To find our hero ingredients we didn't journey to the arctic circle or spend years studying in Tibetan villages. We just ducked into our own backyard - the Australian bush.

This is the pantry for the planet's healthiest and yummiest ingredients, which we couple with the healing power of pure Red Gum Honey to produce drinks that taste great and make you feel even better.

Of course there's no additives, colourings or any nasties, so you're left with the pure benefits that nature intended. It means you can tap into ancient wisdom to make things work a little bit better today, and into the future.

Contact Details

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The Bee Firm

The Lupin Co



Products

Lupin/lupin-based products including flour, flakes, dal, pasta/noodles, cookie mix and bread crumbs.

The Lupin Co is a privately owned Australian company based at their Bullsbrook factory, approximately 45 minutes north of Perth city, Western Australia.

The business was started in 2016 and is vertically integrated to 2 farms, the closest is 280km to the Northeast from which 'single origin', non-bitter, Australian Sweet Lupins are transported on a 'just in time' basis to the factory for food manufacturing.

The range of products offered by The Lupin Co spans ingredients including Dal/split lupins, lupin grits, lupin flakes and lupin flour. The flour is offered as a generally bakery flour and a finer option for specialty manufacturing including French Patisserie type products and pasta/noodles. They also offer a range of ready-to-cook products including a cookie mix, muesli bar mix, a gluten free coating and a high protein rice blended product ready to use.

As ready to cook foods, The Lupin Co offers a range of pasta and fermented lupin tempeh, all manufactured at their own factory.

The Lupin Co's philosophy is built on a platform of high-quality certifications to support offering high protein (40%), low carbohydrate (4%), high dietary fibre (38%) food products as a clean label product with no chemical additives at all. As an export partner to many countries for some years, The Lupin Co hold HACCP, Halal, Kosher, Gluten-free, USFDA and non-GMO Verified Project accreditations and are in transition to BRC accreditation.

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thelupinco



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Western Honey Supplies



Products

Honey

Western Honey Supplies is the largest raw honey producer in Western Australia and 3rd largest in Australia, in terms of volume. It is the largest “Certified Organic” honey producer in Australia. Western Honey Supplies have access to the most pristine and productive apiary sites featuring some of the oldest trees in the Jarrah Forest of Western Australia.

Western Honeys Supplies (WHS) is a joint venture between Spurge Apiaries (Spurge Family) and Hive and Wellness Australia – HWA (Capilano / Wescobee). HWA own the largest honey packing plant in Western Australia.

Western Australia (WA) has been identified as having some of the most disease and pollution free floral resources with the opportunity to produce more quality Australian honey to market into premium export markets. WHS was also established with the aim to create a vertically integrated business focused on the export of premium; organic monofloral honey varieties harvested from species native to Western Australia.

This has led to the establishment of a WA brand of honey, (Honey X) which will focus on a range of rare, high-value WA Eucalypt varieties that can be marketed with scientifically backed medicinal qualities and verified “clean, certified organic” provenance. This limited-edition premium quality honey will be available at exclusive outlets only.

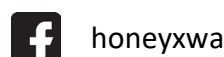
WHS is also one of the major producers of “certified organic” Jarrah honey in the world. Jarrah honey is known for its bioactivity, high antioxidants and natural healing properties.

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Bakery



Beverages



Condiments, preserves, dressings



Confectionery



Dairy



Fruit



Grains, pulses, oilseeds



Honey



Meat



Oils



Ready to eat



Seafood



Snack foods



Vegetables



Animal feed

The Western Australian Showcase of premium food and beverage is a collaborative project brought to you by the Western Australian Government



Department of
**Primary Industries and
Regional Development**

Invest & Trade
WESTERN AUSTRALIA

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